

Appleton Group - Wisconsin Focus

GIPS[®] Inception: 4/1/2013 Data as of 12/31/2018

OBJECTIVE: Total return (capital appreciation plus income)

INVESTMENT STRATEGY: The clearTREND™ Wisconsin Focus portfolio is unique in that it is our only portfolio comprised of individual stocks whose companies are domiciled in Wisconsin. It includes 10-12 stocks of the 50 largest publicly traded companies in Wisconsin and focuses on those securities demonstrating the most advantageous price trends.

SUITABILITY: This risk-managed portfolio is utilized primarily by investors who seek a combination of portfolio and income growth and who seek professional guidance to manage (but not eliminate) investment risk.

PORTFOLIO STATISTICS:

Portfolio Weighted Average Expense	0.00%
Estimated Annual Trading Expense	\$525
Target Yield	2.01%
Best Calendar-Year Return	+35.29%
Worst Calendar-Year Return	-19.49%

ASSET ALLOCATION:



CURRENT HOLDINGS:		Target	Actual
Oshkosh Corp. (OSK)	•	10.0%	0.0%
Plexus Corp. (PLXS)	•	10.0%	9.1%
Manitowoc Co Inc. (MTW)	•	10.0%	0.0%
Badger Meter Inc. (BMI)	•	10.0%	12.2%
Alliant Energy Corp. (LNT)	•	10.0%	10.9%
Quad/Graphics Inc. Class A (QUAD)	•	10.0%	0.0%
MGIC Investment Corp. (MTG)	•	7.0%	0.0%
Rockwell Automation Inc. (ROK)	•	7.0%	0.0%
ManpowerGroup Inc. (MAN)	•	6.0%	0.0%
A.O. Smith Corp. (AOS)	•	6.0%	0.0%
Exact Sciences Corp. (EXAS)	•	6.0%	8.2%
Snap-On (SNA)	•	6.0%	0.0%
Cash & Cash Equivalents	•	2.0%	59.6%

ACTUAL PERFORMANCE								
	2013*	2014	2015	2016	2017	Q4 2018	YTD 2018	
Wisconsin Focus Portfolio	+35.29%	-6.64%	-9.15%	+29.49%	+28.76%	-14.01%	-19.49%	
Morningstar US Tactical Fund Category	+8.62%	+2.41%	-5.93%	+5.99%	+12.63%	-9.24%	-7.68%	

*Performance from 4/1/2013 - 12/31/2013

Benchmark Description:

Morningstar US Tactical Fund Category - The Morningstar US Tactical Fund Category is a composite of global risk-managed strategies and represents a "best-fit" benchmark for the portfolio. You cannot invest directly in a category.

The benchmark is not intended as direct comparisons to the performance of the portfolio. Instead, it is intended to represent the performance of certain sectors of the overall securities market (e.g. equities, bonds, etc.), so that an investor may compare the effects of material market or economic conditions on the results portrayed. Respectively, the volatility and performance of the reported benchmark may be greater than or less than the volatility and performance of the investment portfolio.

Actual Performance Information:

- 1. Actual performance quoted represents past performance and is no quarantee of future results.
- Atual performance statistics for 4/1/2013-present represents actual client performance calculated using the Global Investment Performance Standards (GIPS).
- 3. While performance is compared to the benchmark indicated, client accounts may be fully invested, partially or fully invested in cash equivalents. The actual amount of time invested in the market will vary with market conditions.
- 4. The principal value and return of ETFs and other mutual funds will fluctuate with changing market conditions, and may be worth more or less than your initial investment. All dividend, interest, and capital gain distributions assume reinvestment. Performance statistics do not consider potential tax liabilities as a result of management activity. Please consult your tax advisor for further information.
- 5. Deviation from the models has produced and will produce substantially different results.
- The Equal-Weighted Dispersion is 0.05.
- Actual performance quoted is net of management fees, trading costs and investment expenses.
- An investment pursuant to this strategy is subject to market risk and an investor may experience loss of principal.
- There are 3 accounts in Wisconsin Focus: Market Value of \$1.5 million which is 0.8% of Firm Assets which are \$179.080 million as of December 31, 2018.

Principal Risks:

Loss of Money

An investor may lose money when he or she buys or sells the investment, including part of the principal.

Market Volatility

The market value of the portfolio's securities may fall rapidly or unpredictably due to changing economic, political or market conditions.

Active Management

Performance is subject to the risk that the advisor's investment strategies are not suited to achieving the investment objective or do not perform as expected, which may cause the portfolio to lose value or underperform investments with similar objectives/strategies.

Portfolio Turnover

Active trading may create portfolio turnover of 100% or more, potentially resulting in increased transaction costs.

Exchanged Traded Funds (ETFs)

Assets invested in ETFs generally reflect the risks of owning the underlying securities they are designed to track, although they may be subject to greater liquidity risks and higher costs than owning the underlying securities directly due to their management fees.

Portfolio of Funds

A portfolio's risks are closely associated with the risks of the securities held by underlying funds. The ability of the portfolio to meet its investment objective depends on the ability of the underlying funds to meet theirs.

General Disclosures:

The Appleton Group Portfolios are not mutual funds. As market conditions fluctuate, the investment return and principal value of any investment will change. Before investing in any investment portfolio, the client and financial advisor should carefully consider the client's investment objective, time horizon, risk tolerance, and fees. Diversification may not protect against market risk. There are risks involved with investing, including possible loss of principal. Appleton Group LLC utilizes ETFs as the primary underlying investment vehicle. Since each Appleton Group LLC portfolio is a "portfolio of funds" an investor will indirectly bear fees and expenses charged by the underlying ETFs and investment companies in which Appleton Group LLC invests in addition to the Appleton Group LLC's fees and expenses. The investment's performance may be impacted by its concentration in a certain type of security, adherence to a particular investing strategy or unique aspect of its structure and costs.

Performance results for clients invested pursuant to this proposal will vary due to market conditions and other factors, including cash flows, fund allocations, frequency and precision of rebalancing, cash balances, varying custodial fees, and the timing of fee deductions. As a result, actual performance for client accounts may differ materially from, and may be lower than, that of this presentation.

Part of the information in this presentation is based on data received from third parties and has not been independently verified as accurate. Such Information is believed to be reliable but is not quaranteed.

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The cumulative effect of fees and expenses can substantially reduce the growth of your investments. Fees and expenses are only one of the many factors to consider when you decide to invest. Please consider whether an investment in a particular managed strategy, along with your other investments, will help you achieve your financial goals.