# THE APPLETON GROUP, LLC

# THE APPLETON GROUP WEALTH MANAGEMENT DISCIPLINE $^{\rm M}$

# The Appleton Group Wealth Management Discipline™ Five-Year Comprehensive Performance Analysis

June, 2005

The Appleton Group Portfolios - *Five Year Comprehensive Performance Summary* is intended for client reporting and informational purposes only, and is not intended to be a solicitation of securities nor an offer to participate in a wealth management strategy of any kind.

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Performance quoted represents past performance and is no guarantee of future results. The Appleton Group Portfolio performance information provided indicates what effect the portfolio adjustments generated by the Appleton Group Wealth Management Discipline, strictly implemented, have had on a model portfolio as such portfolio adjustments were implemented. Although the portfolio adjustments are actual recommendations which have been generated by the Appleton Group Portfolio Management Discipline since December 31, 1999, the performance results are for a model portfolio and do not represent the actual performance of accounts managed using the Appleton Group Portfolio Management Discipline. Performance statistics have been calculated net of a 1.00% management fee, net of applicable expenses and net of brokerage costs using the internal iterative rate of return (dollar weighted) calculation method. While performance is compared to the benchmark indicated, client accounts may be fully invested, partially invested in cash equivalents, or invested in inverse ("bear market") funds, depending on the portfolio selected. The actual amount of time invested in the market will vary with economic conditions. Unlike an actual performance record, these performance results do not reflect the impact a client's economic circumstances might have had on the investment adviser's decision making if the investment adviser were managing a client's money. Investors should not consider the performance data a substitute for the performance of actual client accounts, nor should investors consider this data as an indication of future performance. The principal value and return of exchange traded mutual funds and other mutual funds will fluctuate with changing market conditions, and may be worth more or less than your initial investment. All dividend, interest, and capital gain distributions assume reinvestment into the targeted investment. Performance statistics do not consider potential tax liabilities as a result of management activity. Please consult your tax advisor for further information. The Appleton Group, LLC became the investment advisor for The Appleton Group Portfolios on April 5, 2002, with Mark C. Scheffler serving as the sole portfolio manager. Prior to that date, Mr. Scheffler managed The Appleton Group Portfolios on a non-discretionary basis while employed as a broker with Robert W. Baird & Company, Inc. Deviation from the models will produce substantially different results.

Performance statistics provided by Morningstar.

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# **Executive Summary**

The Appleton Group Portfolios - *Five Year Comprehensive Analysis* is designed to be a "user's manual" for The Appleton Group Wealth Management Discipline, our firm's proprietary wealth management process. This in-depth analysis is intended to give the reader an inside view of our wealth management process, detailing a host of data points and the discipline's overarching philosophy. It includes the history of our discipline, a summary of research methods used, an analysis of component and portfolio construction, implementation standards, ongoing management issues, as well as a complete history of all recommendations generated by our quantitative research process.

This analysis is also intended to give the investor a practical and useful guide for better understanding both the benefits and limitations of The Appleton Group Wealth Management Discipline<sup>TM</sup>. These considerations include factors determining investor suitability, risk tolerance, issues surrounding implementation, as well issues associated with deviating from a particular model portfolio. All of these factors are useful in helping the investor to form realistic expectations of what our discipline is intended to accomplish over time, how to best implement the discipline in an investment portfolio, and whether the discipline is appropriate for helping to meet a particular investor's financial goals.

The Appleton Group Wealth Management Discipline<sup>TM</sup> is intended to offer investors the opportunity to participate profitably in the U.S. equity, fixed income and real estate markets while simultaneously managing investment risk and improving the predictability of portfolio returns. Measuring the achievement of these goals over the past five-year period is fairly straightforward: meeting or exceeding five-year benchmark mean return, exposing investors to reduced market risk as measured by *beta*, and creating returns that have a lower standard deviation than the benchmark used. For the purposes of this analysis, the benchmark used is both the S&P 500 Index, and the Morningstar Moderate Allocation benchmark.

Over the past five years, The Appleton Group Wealth Management Discipline<sup>TM</sup>, strictly implemented, has performed largely as expected, meeting all three of these key tests. Compared to both of the benchmarks indicated above, each of The Appleton Group Model Portfolios has achieved more favorable 5-year mean returns, each has achieved more favorable betas, and most have achieved more favorable standard deviation measurements.

This analysis has also highlighted key areas in which improvements can be addressed, specifically in areas of implementation and client adoption. Producing returns that are consistent with the model is highly dependent upon awareness of inherent strengths and weaknesses of the discipline, establishing structures to promote model adherence, and reducing the instances of model deviation. In large part, this analysis itself is designed to address all three of these issues.

We invite your feedback to this analysis as we continue to make the investor experience as rewarding, comfortable and predictable as possible.

# **Discipline** Overview

# The Appleton Group Wealth Management Discipline<sup>TM</sup>

The Appleton Group LLC's proprietary wealth management discipline offers investors the opportunity to participate in the U.S. investment markets while simultaneously managing investment risk. At the heart of our discipline lies the belief that the U.S. equity, fixed income and real estate markets are superior vehicles for the creation of wealth, but from time to time can also present substantial risks to investors. We believe that finding a balance between risk and reward is a critical endeavor, which requires objectivity, prudence, and commitment. We embrace this responsibility, and utilize The Appleton Group Wealth Management Discipline<sup>TM</sup> to potentially meet these objectives.

Our discipline builds on the work of two Nobel Prize winning economists, William Sharpe and Harry Markowitz, whose work determined that 90% of investment results are attributable to asset allocation. Further study separated these findings into two separate types of asset allocation: Strategic and Tactical. 30% of an investor's results are attributed to Strategic Asset Allocation, asking the question "what should I invest in?" 60% of an investor's results are attributed to Tactical Asset Allocation, asking the question "to what degree should I be invested?" All of The Appleton Group Model Portfolios utilize these techniques to varying degrees.

# Tactical Asset Allocation

Tactical Asset Allocation is the basic risk management tool utilized in The Appleton Group Wealth Management Discipline. This allocation strategy offers investors the opportunity to participate in sustained market advances while minimizing the negative effects of sustained market declines. Our discipline utilizes statistical methods to determine whether the current market environment is either favorable or unfavorable, thereby allowing for a prudent allocation of assets consistent with the current market environment.

# Strategic Asset Allocation

Strategic Asset Allocation is the process utilized to determine where to be invested among various asset classes, industry sectors, and investment vehicles. There are distinct advantages to choosing between investment vehicles such as stocks or bonds during various economic environments. Strategic asset allocation can also lead to choices among both growth vehicles as opposed to value oriented securities. The choice between small, mid and large capitalization stocks can also be critical to investment success. Strategic Asset Allocation methods are utilized extensively in all of The Appleton Group Portfolios.

# Working to keep Your Assets on the Right Side of the Market

The Appleton Group Wealth Management Discipline<sup>TM</sup> believes that utilizing the twin techniques of tactical and strategic asset allocation can lead to more predictable investment results over time, and can substantially manage the risk prolonged participation in sustained market declines. Taken together, these two techniques can lead to investment portfolios that are sustainable, and that can help investors better achieve non-financial goals over time.

Our wealth management discipline is well-suited to investors nearing or already in retirement, is suitable for non-profit and other institutions who have a significant interest in managing investment risk, and is suitable for high net-worth individuals on whom society relies for philanthropic giving.

# Wealth Management Goals

It is the goal of The Appleton Group Wealth Management Discipline<sup>TM</sup> to achieve for our investors pre-tax returns at or above benchmark returns with significantly reduced market risk (beta of .50 or less) and with an enhanced degree of predictability (5 yr. standard deviation 30% below benchmark).

# Model Portfolio Components

The Appleton Group Portfolios are model portfolios which are constructed using individually managed components. There exists eight managed components under The Appleton Group Wealth Management Discipline<sup>TM</sup>:

Component	Corresponding Index
Appleton Group DJIA	Dow Jones Industrial Average
Appleton Group S&P 500	S&P 500 Index
Appleton Group S&P 500 PLUS	S&P 500 Index
Appleton Group - NASDAQ 100	NASDAQ 100 Index
Appleton Group - NASDAQ 100 PLUS	NASDAQ 100 Index
Appleton Group - Russell 2000 Small Growth	Russell 2000 Small Cp Growth Index
Appleton Group - Russell 2000 Small Val	Russell 2000 Small Cp Value Index
Appleton Group Managed Income	Morningstar Moderate Allocation Category

Each of these components is managed independently, and are combined to create a specific Appleton Group Model Portfolio. When engaging The Appleton Group LLC to manage their investable assets, clients can choose one of four Appleton Group Model Portfolios:

The Appleton Group Portfolio The Appleton Group PLUS Portfolio The Appleton Group Balanced Income Portfolio The Appleton Group Tax Managed Portfolio

(See page 9 for a comprehensive analysis of each Appleton Group Model Portfolio)

Each of these model portfolios use a specific blend of our individually managed components (see pages 10-11 for a complete listing of portfolio components).

Each portfolio component (with the exception of The Appleton Group - Managed Income component) can invest in its corresponding index fund, a money market fund, or a combination of the two, depending on market conditions. In addition, the Appleton Group - NASDAQ 100 PLUS and The Appleton Group - S&P 500 PLUS components can also invest in the corresponding bear-market equivalent index fund (short the market) when market conditions are at their worst.

The Appleton Group - Managed Income component can invest in a variety of dividend paying index funds targeting intermediate term bonds, utilities, high yield bonds, and/or real estate investment trusts.

Adjustments to each invested/defensive positions are made as necessary using the statistical research methods utilized by The Appleton Group Wealth Management Discipline<sup>TM</sup>. Depending on market conditions, any or all managed components can therefore be fully invested, fully defensive, or a combination of the two at any given time. Invested and/or defensive positions are held as long as required, offering flexibility and ensuring that portfolio adjustments are initiated only as frequently as necessary.

# Component Transaction History

We believe in the importance of transparency in all arenas of our wealth management discipline. With this in mind, you will find below a comprehensive analysis of The Appleton Group Wealth Management Discipline<sup>TM</sup> experience.

# Component History

The following managed portfolio components were initiated on December 31, 1999:

Appleton Group DJIA Appleton Group S&P 500 Appleton Group S&P 500 PLUS Appleton Group NASDAQ 100 Appleton Group NASDAQ 100 PLUS

The following managed portfolio components were initiated on December 31, 2001:

Appleton Group Russell 2000 Small Cap Growth Appleton Group Russell 2000 Small Cap Value Appleton Group Managed Income

Each managed portfolio component was initiated in an independent tracking portfolio, beginning with a hypothetical deposit of \$100,000. All subsequent purchases and sales of component holdings have been documented in real time using the actual recommendations generated by The Appleton Group Wealth Management Discipline<sup>TM</sup>. Model portfolio performance has been calculated using the Internal Iterative Rate of Return (Dollar Weighted) calculation method.

A complete history of all transactions can be found beginning on page 13.

# Inside the Numbers

The following statistics apply to the aggregate of The Appleton Group Portfolio components for the period beginning December 31, 1999 and ending December 31, 2004:

Total Buys (excluding reinvested dividends)142	
Total Sells	
Percentage of sells resulting in capital gain	
Percentage of sells resulting in capital loss	
Average realized capital gain <sup>1</sup> +17.84%	
Average realized capital loss <sup>1</sup> 4.72%	
Maximum consecutive winning adjustments 5	
Maximum consecutive losing adjustments	
Largest realized capital gain <sup>1</sup> +60.71%	
Largest realized capital loss <sup>1</sup> 23.52%	
Percentage of "full-step" upgrades/downgrades <sup>2</sup>	
Percentage of beneficial neutral trades <sup>3</sup> 7.7%	
Percentage of buys executed below previous sell price	
Average loss avoided <sup>1</sup> 14.36%	
Percentage of buys executed above previous sell price61%	
Average missed appreciation <sup>1</sup> +5.68%	
Average annual brokerage commissions paid \$1,250.37	
Avg. annual commissions as percentage of beginning assets0.25%	
Average annual dividends received \$12,907.93	
Dividends as percentage of beginning assets1.61%	
Longest invested duration	
Longest defensive duration	
Most adjustments in a calendar year 13	
Fewest adjustments in a calendar year	

<sup>1</sup>Capital gain/capital loss statistics calculated at net asset value; <sup>2</sup>"Full step" upgrade/downgrade is defined as a series of adjustments that result either in a fully invested position being completely eliminated or a divested position becoming fully invested; <sup>3</sup>Beneficial neutral trade occurs when the second adjustment in a full step upgrade/downgrade is performed at a lower price than the first (for buys) or at a higher price than the first (for sells).

# Commentary

Each of The Appleton Group Model Portfolio components has been designed to give investors risk-managed exposure to a specific segment of the U.S. equity, fixed income and real estate markets. Each component actively manages investment risk through tactical asset allocation techniques, exposing client assets to reasonable and prudent risks with the expectation of being adequately rewarded over time. Each component has successfully achieved these goals over the life of this study, increasing corresponding index performance over the life of the component (5-yr mean) while simultaneously exposing investors to less risk (beta) than its corresponding index. These goals have, however, met varying degrees of success. In descending order (most value added to least value added), the components fared as follows<sup>1</sup>:

Appleton Group Component	Morningstar % Rank in Category (Since Inception)
Appleton Group NASDAQ 100 Plus	1st
Appleton Group NASDAQ 100	3rd
Appleton Group Managed Income	4th
Appleton Group S&P 500 Plus	22nd
Appleton Group Russell 2000 Sm. Cap Growth	29th
Appleton Group S&P 500	32nd
Appleton Group Russell 2000 Sm. Cap Value	56th
Appleton Group DJIA	90th

In general, portfolio components focusing on "growth" (i.e. NASDAQ 100, Russell 2000 Sm. Cap Growth, and S&P 500 indexes) produced greater value compared to those market segments which focused on "value" (i.e. Dow Jones Industrial Average, Russell 2000 Sm. Cap Value). It should be noted, however, that while all portfolio components existed in at least one full year of significant overall market decline (2000, 2001, 2002), each component ended their respective three/five year performance period with positive net returns.

Of importance as well is the performance of the portfolio components during the most recent bear-market period: 2000 - 2002. The following components participated in the entirety of this most recent bear-market period and are ranked as follows by Morningstar<sup>1</sup>:

Appleton Group Component	Morningstar Bear Market % Rank
Appleton Group NASDAQ 100 Plus	1st
Appleton Group S&P 500 Plus	1st
Appleton Group S&P 500	5th
Appleton Group DJIA	7th
Appleton Group NASDAQ 100	8th

<sup>1</sup>Please see exhibit A (Morningstar Principia Portfolio Snapshot Reports)

# Component Limitations

While the Appleton Group Portfolio Components have yielded positive results, this five-year comprehensive study has highlighted several areas in which improvement can be addressed.

The first of these areas is trade frequency. As necessary, each invested position is typically reduced in two equal steps, moving first from being fully invested, then to a half-invested posture, and finally to a fully divested posture. Likewise, each position is built by first initiating a half-position and completing the move with the second half. Once a position reduction has begun, the position has almost always been fully eliminated. Likewise, once a position addition has been initiated, a fully invested position is likely to follow. To be precise, portfolio extremes (either fully invested or fully divested) occurred 87.7% of the time. Of these, the final step only proved to be beneficial 7.7% of the time. Eliminating the two-step process in favor of a single step discipline would have been more efficient, resulting in both better execution and lower brokerage costs.

The second area of improvement involves the frequency of buying a position at a higher price than it was most recently sold at (i.e. selling the Dow Jones Industrial Average ETF at \$85 per share and buying it back later at \$90 per share). This scenario occurred in 61% of the portfolio adjustments during the five-year period. While taking corrective action to the condition of being "on the wrong side of the market" is periodically necessary, we recognize that it can be disconcerting to the observant investor. Largely, this is an issue of the investor being aware in advance that such corrective action is occasionally necessary, is largely unavoidable, and that being on the wrong side of the market for a short period of time (typically several weeks) is far better than being on the wrong side of the market for a long period of time (several years or more). It is also important in the investment experience to be aware that the portfolio discipline often errs on the side of caution, and that missed appreciation has historically been limited to an average of +5.68%.

# The Appleton Group Portfolios

Independently, each Appleton Group Model Portfolio Component benefited from the tactical asset allocation techniques employed over the life of the component. Combining multiple components to build well balanced and diversified portfolios has been the preferred method of utilizing The Appleton Group Wealth Management Discipline<sup>TM</sup>. Utilizing varying combinations of these model portfolio components and varying strategic allocations has produced four distinct model portfolios:

The Appleton Group Portfolio The Appleton Group PLUS Portfolio The Appleton Group Balanced Income Portfolio The Appleton Group Tax Managed Growth Portfolio

Each of The Appleton Group Model Portfolios utilizes a combination of tactical asset allocation (to managed the risk of sustained market declines) and strategic asset allocation (to manage the risk of any single component significantly impacting the overall portfolio in a negative way). Combining these two asset allocation techniques in a single portfolio is unique and innovative, enabling investors to participate in the U.S. equity, fixed income, and real estate markets while simultaneously managing risk of sustained market declines.

# Inside the Numbers

The following statistics apply to the aggregate of The Appleton Group Portfolios for the period December 31, 1999 through December 31, 2004 (Source Morningstar):

	Appleton Group Portfolio	Appleton Group PLUS Portfolio	Appleton Group Balanced Income Portfolio	Appleton Group Tax Managed Growth Portfolio
3 yr. Mean	+9.97%	+10.42%	+11.23%	+10.59%
5 yr. Mean	+4.68%	+11.78%	+5.41%	+11.71%
3 yr. Standard Deviation	10.79	11.41	9.74	12.17
5 yr. Standard Deviation	12.01	18.82	11.65	15.99
3 yr. Alpha	7.21	8.31	8.61	8.02
5 yr. Alpha	4.17	9.95	4.71	10.52
3 yr. Beta	0.50	0.33	0.43	0.48
5 yr. Beta	0.44	-0.07	0.40	0.19
Best 1 yr. Performance	+38.56%	+45.92%	+36.63%	+45.77%
Worst 1 yr. Performance	-13.59%	-6.52%	-13.82%	-9.43%
Best 3 yr. Performance (Annualized)	+9.97%	+20.25%	+11.23%	+22.09%
Worst 3 yr. Performance (Annualized)	-6.66%	+4.76%	-5.09%	+4.14
Bear Market % Ranking	6th	1st	5th	2nd

# Allocations

Each of the Appleton Group Portfolios follows a strict asset allocation, comprised of various weightings of The Appleton Group Model Portfolio Components. The prescribed weightings are as follows:

# Appleton Group Portfolio:

Model Portfolio Component	Allocation
Appleton Group DJIA	20%
Appleton Group S&P 500	15%
Appleton Group NASDAQ 100	20%
Appleton Group Russell 2000 Small Cap Gr.	12.5%
Appleton Group Russell 2000 Small Cap Value	12.5%
Appleton Group Managed Income	20%

# Appleton Group PLUS Portfolio:

Model Portfolio Component	Allocation
Appleton Group DJIA	20%
Appleton Group S&P 500 PLUS	15%
Appleton Group NASDAQ 100 PLUS	20%
Appleton Group Russell 2000 Small Cap Gr.	12.5%
Appleton Group Russell 2000 Small Cap Value	12.5%
Appleton Group Managed Income	20%

# Appleton Group Balanced Income Portfolio:

Model Portfolio Component	Allocation
Appleton Group DJIA	15%
Appleton Group S&P 500	10%
Appleton Group NASDAQ 100	15%
Appleton Group Russell 2000 Small Cap Gr.	10%
Appleton Group Russell 2000 Small Cap Value	10%
Appleton Group Managed Income	40%

# Appleton Group Tax Managed Growth Portfolio:

Model Portfolio Component	Allocation
Dow Jones Industrial Average ETF (DIA)	20%
Appleton Group S&P 500 PLUS	15%
Appleton Group NASDAQ 100 PLUS	20%
Appleton Group Russell 2000 Small Cap Gr.	12.5%
iShares Russell 2000 Small Cap Value ETF (IWN)	12.5%
Appleton Group Managed Income	20%

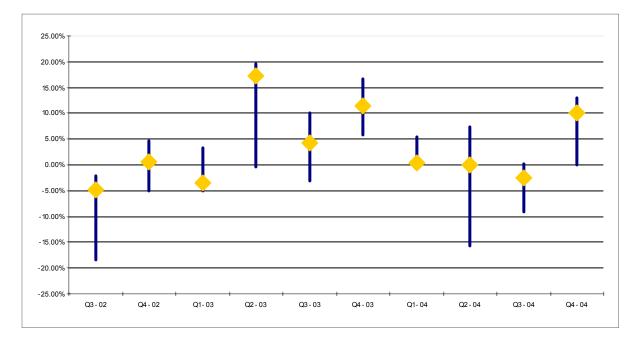
# Portfolio Implementation

Implementation of The Appleton Group Portfolios can be accomplished in one of two ways: 1. Strict adherence to the model, or 2. Customized Portfolio Allocation. For our existing private client group, the overwhelming majority of clients have implemented the customized portfolio allocation method.

The customized portfolio allocation method of implementation allows for deviation from the model to make allowances for individual needs. These needs have generally fallen under four categories: 1) converting portfolios from previous managers in a non-disruptive way, 2) utilizing securities that are outside of the model (as in the case of applying a specific model to an individual's 401(k) plan assets, or in some cases selecting individual securities that are to be managed within the same portfolio), 3) maintaining larger cash positions to allow for periodic withdrawals, and/or 4) deviations from the model to either further reduce market risk, to anticipate an upcoming allocation recommendation, or to reduce trading frequency. Simply stated, violation of the discipline for any of the aforementioned reasons can produce results that are unlike those of the models, either in a positive or negative way.

Strict adherence to the model requires an inherent reliance on the statistical methodology, absent any human intervention on the part of the investor or portfolio manager. Arguably, this is the most difficult aspect of the discipline, as it requires dispassionate implementation and a detailed understanding of what to expect. Over the history of The Appleton Group Wealth Management Discipline<sup>TM</sup>, the markets have experienced periods of sustained advance, sustained decline, and periods of market stagnation, making this comprehensive analysis an invaluable reference tool.

Deviating from the model for any or all of the aforementioned reasons should be expected to produce results that are unlike the particular model. Throughout the history of our discipline, deviation (for any of the reasons listed above) has led to actual returns that have both outperformed and underperformed the model. The following chart documents actual client performance for the period June 30, 2002 (the first full calendar quarter following Appleton Group LLC inception) through December 31, 2004, detailing the range of client experience for The Appleton Group Portfolio:



# The Appleton Group Portfolios<sup>™</sup> Comprehensive Model Portfolio Component Transaction History

December 31, 1999 - December 31, 2004

I. Appleton Group DJIA (Dow Jones Industrial Average)

Trade Date	Transaction	Symbol	Quantity	Net Amt.
12/30/1999	Deposit	ĊASH	100000	\$100,000.00
12/31/1999	Buy	DIA	435.578	\$49,986.93
1/21/2000	Dividend Received	DIA		\$52.27
1/21/2000	Dividend Reinvested	DIA	0.465	\$52.27
1/31/2000	Dividend Received	CASH		\$230.59
2/7/2000	Sell	DIA	436.043	\$47,267.04
2/28/2000	Dividend Received	CASH		\$320.90
3/31/2000	Dividend Received	CASH		\$499.37
3/31/2000	Management Fee	CASH		\$244.58
4/6/2000	Buy	DIA	440.165	\$49,043.20
4/20/2000	Dividend Received	DIA		\$22.01
4/20/2000	Dividend Reinvested	DIA	0.202	\$22.01
4/30/2000	Dividend Received	CASH		\$192.47
5/19/2000	Dividend Received	DIA		\$74.86
5/19/2000	Dividend Reinvested	DIA	0.703	\$74.86
5/31/2000	Dividend Received	CASH	01/00	\$272.99
6/2/2000	Sell	DIA	441.07	\$47,397.39
6/19/2000	Buy	DIA	458.879	\$48,453.03
6/30/2000	Dividend Received	CASH	100.079	\$479.71
6/30/2000	Management Fee	CASH		\$240.84
7/18/2000	Buy	DIA	452.189	\$48,664.57
7/21/2000	Dividend Received	DIA	152.107	\$136.66
7/21/2000	Dividend Reinvested	DIA	1.28	\$136.66
7/31/2000	Dividend Received	CASH	1.20	\$156.04
8/18/2000	Dividend Received	DIA		\$109.48
8/18/2000	Dividend Reinvested	DIA	0.991	\$109.48
9/18/2000	Dividend Received	DIA	0.771	\$127.87
9/18/2000	Dividend Reinvested	DIA	1.17	\$127.87
9/26/2000	Sell	DIA	457.254	\$48,724.98
9/27/2000	Sell	DIA	457.255	\$48,679.36
9/30/2000	Dividend Received	CASH	+57.255	\$17.38
9/30/2000	Management Fee	CASH		\$243.97
10/9/2000	Buy	DIA	460.119	\$48,694.41
10/16/2000	Sell	DIA	460.119	\$47,226.62
10/31/2000	Dividend Received	CASH	400.117	\$412.87
11/8/2000	Buy	DIA	442.77	\$48,160.05
11/17/2000	Dividend Received	DIA	742.//	\$53.13
11/17/2000	Dividend Reinvested	DIA	0.5	\$53.13
11/28/2000	Sell	DIA	443.27	\$46,640.87
11/20/2000	Dividend Received	CASH	443.27	\$342.19
12/26/2000	Buy	DIA	442.403	\$47,558.29
12/28/2000	Buy	DIA	442.403	\$47,558.44
12/28/2000	Dividend Received	CASH	457.519	\$456.06
12/31/2000	Management Fee	CASH		\$235.98
1/19/2001	Dividend Received	DIA		\$235.58
	Dividend Reinvested	DIA	1.00	
1/19/2001 1/30/2001	Dividend Received	CASH	1.00	\$105.57 \$1.11
	Dividend Received	DIA		
2/16/2001	Dividend Received	DIA DIA	1 20	\$149.72 \$149.72
2/16/2001 2/20/2001	Sell	DIA DIA	$1.38 \\ 441.051$	\$149.72 \$47.264.47
2/20/2001 2/28/2001	Sell Dividend Received	CASH	441.031	\$47,364.47 \$57.38
2/20/2001	Dividenta Received	СЛЭП		\$J/.38

Trade Date	Transaction	Symbol	Quantity	Net Amt.
3/13/2001	Sell	DIA	441.051	\$45,340.05
3/31/2001	Dividend Received	CASH		\$314.21
3/31/2001	Management Fee	CASH		\$233.31
4/23/2001	Buy	DIA	442.529	\$46,531.94
4/30/2001	Dividend Received	CASH	,	\$298.73
5/4/2001	Buy	DIA	426.509	\$46,830.67
5/18/2001	Dividend Received	DIA		\$156.43
5/18/2001	Dividend Reinvested	DIA	1.38	\$156.43
5/30/2001	Dividend Received	CASH	1100	\$20.43
6/15/2001	Dividend Received	DIA		\$95.75
6/15/2001	Dividend Reinvested	DIA	0.897	\$95.75
6/30/2001	Management Fee	CASH		\$229.29
7/3/2001	Sell	DIA	435.658	\$46,175.39
7/5/2001	Sell	DIA	435.657	\$45,565.37
7/31/2001	Dividend Received	CASH		\$263.58
8/31/2001	Dividend Received	CASH		\$275.19
9/30/2001	Dividend Received	CASH		\$226.90
9/30/2001	Management Fee	CASH		\$230.81
10/10/2001	Buy	DIA	497.368	\$46,031.45
10/19/2001	Dividend Received	DIA		\$49.79
10/19/2001	Dividend Reinvested	DIA	0.54	\$49.79
10/31/2001	Dividend Received	CASH	010 1	\$132.55
11/16/2001	Dividend Received	DIA		\$69.71
11/16/2001	Dividend Reinvested	DIA	0.705	\$69.71
11/27/2001	Buy	DIA	466.69	\$46,164.93
11/30/2001	Dividend Received	CASH	100105	\$74.38
12/21/2001	Dividend Received	DIA		\$96.53
12/21/2001	Dividend Reinvested	DIA	0.96	\$96.53
12/31/2001	Dividend Received	CASH		\$0.11
12/31/2001	Management Fee	CASH		\$241.08
1/18/2002	Dividend Received	DIA		\$86.96
1/18/2002	Dividend Reinvested	DIA	0.888	\$86.96
2/1/2002	Sell	DIA	483.13	\$47,936.17
2/4/2002	Sell	DIA	484.021	\$46,921.00
2/15/2002	Buy	DIA	477.51	\$47,345.46
2/28/2002	Buy	DIA	468.31	\$47,345.75
2/28/2002	Dividend Received	CASH		\$79.47
3/15/2002	Dividend Received	DIA		\$151.33
3/15/2002	Dividend Reinvested	DIA	1.43	\$151.33
3/31/2002	Dividend Received	CASH		\$0.11
3/31/2002	Management Fee	CASH		\$245.80
4/19/2002	Dividend Received	DIA		\$85.12
4/19/2002	Dividend Reinvested	DIA	0.83	\$85.12
4/30/2002	Dividend Received	CASH		\$0.11
4/30/2002	Sell	DIA	474.04	\$47,133.80
5/10/2002	Sell	DIA	474.04	\$47,133.80
5/31/2002	Dividend Received	CASH		\$119.70
6/30/2002	Dividend Received	CASH		\$135.56
6/30/2002	Management Fee	CASH		\$235.96
7/1/2002	Buy	DIA	516.792	\$47,059.11
7/19/2002	Dividend Received	DIA		\$72.35
7/19/2002	Dividend Reinvested	DIA	0.9	\$72.35
7/26/2002	Sell	DIA	517.692	\$42,859.78
7/31/2002	Dividend Received	CASH		\$74.63
8/14/2002	Buy	DIA	515.073	\$44,996.80
9/20/2002	Dividend Received	DIA		\$97.86
9/20/2002	Dividend Reinvested	DIA	1.23	\$97.86
9/23/2002	Sell	DIA	516.303	\$40,648.53
9/30/2002	Dividend Received	CASH		\$77.05
9/30/2002	Management Fee	CASH		\$214.38
10/15/2002	Buy	DIA	498.014	\$42,754.53
	-			*

Trade Date	Transaction	Symbol	Quantity	Net Amt.
10/31/2002	Dividend Received	CASH		\$94.39
11/15/2002	Dividend Received	DIA		\$104.58
11/15/2002	Dividend Reinvested	DIA	1.218	\$104.58
11/30/2002	Dividend Received	CASH		\$44.74
12/20/2002	Dividend Received	DIA		\$29.95
12/20/2002	Dividend Reinvested	DIA	0.351	\$29.95
12/31/2002	Dividend Received	CASH		\$44.83
12/31/2002	Management Fee	CASH		\$211.68
1/17/2003	Dividend Received	DIA		\$29.98
1/17/2003	Dividend Reinvested	DIA	0.348	\$29.98
1/27/2003	Sell	DIA	499.931	\$39,914.49
1/31/2003	Dividend Received	CASH		\$50.44
2/28/2003	Dividend Received	CASH	400 407	\$78.69
3/20/2003	Buy	DIA	498.497	\$41,370.27
3/31/2003	Dividend Received	CASH		\$70.58
3/31/2003	Management Fee	CASH DIA	501.123	\$203.19 \$41.2(7.50
4/10/2003	Buy Dividend Received	DIA DIA	301.125	\$41,267.50 \$109.96
4/17/2003 4/17/2003	Dividend Reinvested	DIA	1.32	\$109.96
4/30/2003	Dividend Received	CASH	1.52	\$14.48
5/16/2003	Dividend Received	DIA		\$130.12
5/16/2003	Dividend Reinvested	DIA	1.496	\$130.12
6/20/2003	Dividend Received	DIA	1.170	\$240.59
6/20/2003	Dividend Reinvested	DIA	2.62	\$240.59
6/30/2003	Management Fee	CASH		\$225.95
7/18/2003	Dividend Received	DIA		\$130.27
7/18/2003	Dividend Reinvested	DIA	1.419	\$130.27
8/15/2003	Dividend Received	DIA		\$120.78
8/15/2003	Dividend Reinvested	DIA	1.29	\$120.78
9/19/2003	Dividend Received	DIA		\$201.55
9/19/2003	Dividend Reinvested	DIA	2.09	\$201.55
9/30/2003	Management Fee	CASH		\$234.59
10/17/2003	Dividend Received	DIA		\$121.18
10/17/2003	Dividend Reinvested	DIA	1.245	\$121.18
11/21/2003	Dividend Received	DIA		\$313.44
11/21/2003	Dividend Reinvested	DIA	3.25	\$313.44
12/19/2003	Dividend Received	DIA	1 40	\$152.15
12/19/2003	Dividend Reinvested	DIA	1.48	\$152.15
12/31/2003	Management Fee	CASH		\$264.45
1/12/2004	Dividend Received Dividend Reinvested	DIA DIA	1.417	\$148.98
1/12/2004	Dividend Received	DIA DIA	1.41/	\$148.98 \$69.76
2/17/2004 2/17/2004	Dividend Reinvested	DIA	0.65	\$69.76 \$69.76
3/5/2004	Sell	DIA	508.9485	\$53,867.11
3/15/2004	Dividend Received	CASH	500.7405	\$276.06
3/15/2004	Sell	DIA	508.949	\$51,963.69
3/30/2004	Dividend Received	CASH	500.717	\$61.76
3/31/2004	Management Fee	CASH		\$262.80
4/30/2004	Dividend Received	CASH		\$87.66
5/31/2004	Dividend Received	CASH		\$87.74
6/3/2004	Buy	DIA	516.169	\$52,654.38
6/10/2004	Buy	DIA	505.86	\$52,670.17
6/18/2004	Dividend Received	DIA		\$97.09
6/18/2004	Dividend Reinvested	DIA	0.932	\$97.09
6/30/2004	Dividend Received	CASH		\$23.10
6/30/2004	Management Fee	CASH		\$267.64
7/15/2004	Sell	DIA	1022.961	\$103,789.62
8/2/2004	Buy	DIA	511.128	\$51,879.49
9/17/2004	Buy	DIA	501.562	\$51,650.84
9/17/2004	Dividend Received	CASH		\$156.35
9/30/2004	Management Fee	CASH		\$255.80

Trade Date	Transaction	Symbol	Quantity	Net Amt.
10/15/2004	Dividend Received	DIA	• •	\$87.09
10/15/2004	Dividend Reinvested	DIA	0.881	\$87.09
11/15/2004	Dividend Received	DIA		\$224.00
11/15/2004	Dividend Reinvested	DIA	2.128	\$224.00
11/19/2004	Dividend Received	DIA		\$337.21
11/19/2004	Dividend Reinvested	DIA	3.23	\$337.21
12/17/2004	Dividend Received	DIA		\$168.12
12/17/2004	Dividend Reinvested	DIA	1.578	\$168.12
12/31/2004	Management Fee	CASH		\$274.08

# II. Appleton Group NASDAQ 100 Model Portfolio Component

Trade Date	Transaction	Symbol	Quantity	Net Amt.
12/30/1999	Deposit	ĊASH	100000	\$100,000.00
12/31/1999	Buy	QQQQ	547.106	\$99,983.58
3/20/2000	Stock Split	QQQQ	547.106	\$0.00
3/30/2000	Management Fee	CASH		\$293.14
4/10/2000	Sell	QQQQ	547.106	\$43,943.56
4/18/2000	Sell	QQQQ	547.106	\$50,300.93
4/30/2000	Dividend Received	CASH		\$255.89
5/31/2000	Dividend Received	CASH		\$522.66
6/13/2000	Buy	QQQQ	502.56	\$47,366.28
6/28/2000	Buy	QQQQ	503.896	\$47,366.24
6/30/2000	Dividend Received	CASH		\$347.55
6/30/2000	Management Fee	CASH		\$235.98
9/15/2000	Sell	QQQQ	503.063	\$45,934.65
9/18/2000	Sell	QQQQ	503.225	\$45,229.86
9/30/2000	Dividend Received	CASH		\$219.73
9/30/2000	Management Fee	CASH		\$228.63
10/31/2000	Dividend Received	CASH		\$504.79
11/30/2000	Dividend Received	CASH		\$490.45
12/31/2000	Dividend Received	CASH		\$507.94
12/31/2000	Management Fee	CASH		\$232.00
1/31/2001	Dividend Received	CASH		\$467.00
2/28/2001	Dividend Received	CASH		\$392.53
3/30/2001	Dividend Received	CASH		\$396.75
3/30/2001	Management Fee	CASH		\$234.58
4/24/2001	Buy	QQQQ	1058.95	\$46,763.34
4/30/2001	Dividend Received	CASH	1050.75	\$311.67
5/11/2001	Buy	QQQQ	1031.912	\$47,075.82
5/30/2001	Dividend Received	CASH	1051.712	\$56.50
6/30/2001	Management Fee	CASH		\$239.04
7/5/2001	Sell	QQQQ	1045.515	\$45,417.17
7/31/2001	Dividend Received	CASH	1045.515	\$122.85
8/6/2001	Sell	QQQQ	1045.515	\$44,371.36
8/31/2001	Dividend Received	CASH	1043.313	\$242.75
9/30/2001	Dividend Received	CASH		\$221.26
9/30/2001	Management Fee	CASH		\$225.64
10/17/2001	Buy	QQQQ	1385.93	\$44,973.52
10/31/2001	Dividend Received	CASH	1363.93	\$147.81
11/9/2001	Buy		1196.05	\$45,127.02
	Dividend Received	QQQQ CASH	1196.03	
11/30/2001		CASH		\$21.70 \$251.22
12/31/2001	Management Fee Sell		1200.00	
1/30/2002	Sell	QQQQ	1290.99	\$49,328.73
2/4/2002	Sell Dividend Received	QQQQ CASH	1290.99	\$47,585.89
2/28/2002				\$120.77
3/31/2002	Dividend Received	CASH		\$139.88
3/31/2002	Management Fee	CASH		\$242.56
4/30/2002	Dividend Received	CASH		\$135.23
5/31/2002	Dividend Received	CASH		\$146.52
6/30/2002	Dividend Received	CASH		\$139.61

Trade Date	Transaction	Symbol	Quantity	Net Amt.
6/30/2002	Management Fee	CASH		\$243.01
7/31/2002	Dividend Received	CASH		\$141.64
8/22/2002	Buy	QQQQ	1853.771	\$48,494.64
8/31/2002	Dividend Received	CASH		\$51.50
9/23/2002	Management Fee	CASH		\$217.84
9/30/2002	Dividend Received	CASH		\$68.71
10/9/2002	Sell	QQQQ	1853.771	\$37,075.43
10/16/2002	Buy	QQQQ	1876.01	\$42,735.52
10/25/2002	Buy	QQQQ	1730.36	\$42,739.89
10/31/2002	Dividend Received	CASH		\$69.65
12/31/2002	Management Fee	CASH		\$219.89
1/27/2003	Sell	QQQQ	1803.185	\$44,123.94
1/30/2003	Sell	QQQQ	1803.185	\$44,069.83
1/31/2003	Dividend Received	CASH		\$4.49
2/28/2003	Dividend Received	CASH		\$83.86
3/7/2003	Buy	QQQQ	1795.69	\$44,066.10
3/19/2003	Buy	QQQQ	1650.579	\$44,070.46
3/30/2003	Dividend Received	CASH		\$38.34
3/30/2003	Management Fee	CASH		\$224.79
6/30/2003	Management Fee	CASH		\$257.57
9/30/2003	Management Fee	CASH		\$278.21
12/31/2003	Dividend Received	QQQQ		\$34.46
12/31/2003	Dividend Reinvested	QQQQ	0.96	\$34.46
12/31/2003	Management Fee	CASH		\$312.41
2/4/2004	Sell	QQQQ	1723.615	\$62,705.11
3/12/2004	Sell	QQQQ	1723.614	\$60,722.92
3/31/2004	Management Fee	CASH		\$305.98
4/15/2004	Buy	QQQQ	1688.622	\$61,043.70
4/30/2004	Dividend Received	CASH		\$75.26
5/31/2004	Dividend Received	CASH		\$50.93
6/3/2004	Buy	QQQQ	1698.691	\$61,118.90
6/30/2004	Dividend Received	CASH		\$5.03
6/30/2004	Management Fee	CASH		\$319.61
7/14/2004	Sell	QQQQ	3387.313	\$118,996.30
9/8/2004	Buy	QQQQ	1731.54	\$59,339.72
9/30/2004	Dividend Received	CASH		\$399.83
9/30/2004	Management Fee	CASH		\$301.60
10/4/2004	Buy	QQQQ	1637.035	\$59,440.75
10/4/2004	Dividend Received	CASH		\$11.47
12/17/2004	Dividend Received	QQQQ		\$1,276.69
12/17/2004	Dividend Reinvested	QQQQ	32.35	\$1,276.69
12/31/2004	Management Fee	CASH		\$339.40

# III. Appleton Group NASDAQ 100 PLUS Component

Trade Date	Transaction	Symbol	Quantity	Net Amt.
12/30/1999	Deposit	ĊASH	100000	\$100,000.00
12/31/1999	Buy	QQQQ	547.106	\$99,983.58
3/20/2000	Stock Split	QQQQ	547.106	\$0.00
3/31/2000	Management Fee	CASH		\$299.54
4/10/2000	Sell	QQQQ	547.106	\$43,943.56
4/18/2000	Buy	RYAIX	4763.19	\$93,977.77
4/18/2000	Sell	QQQQ	547.106	\$50,300.93
4/30/2000	Dividend Received	CASH		\$57.55
6/13/2000	Buy	QQQQ	463.59	\$43,693.32
6/13/2000	Sell	RYAIX	4763.19	\$87,356.90
6/28/2000	Buy	QQQQ	464.82	\$43,693.27
6/30/2000	Dividend Received	CASH		\$117.29
6/30/2000	Management Fee	CASH		\$217.17
9/15/2000	Sell	QQQQ	464.205	\$42,358.70
9/18/2000	Buy	RYAIX	4429.408	\$83,981.57
9/18/2000	Sell	QQQQ	464.205	\$41,694.89

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Trade Date	Transaction	<u>Symbol</u>	Quantity	Net Amt.
9/30/2000	Dividend Received	CASH		\$22.58
9/30/2000	Management Fee	CASH		\$210.56
12/31/2000 3/31/2001	Management Fee	CASH		\$295.97 \$294.78
4/24/2001	Management Fee	CASH	1527.09	\$394.78 \$67,436.18
	Buy Sell	QQQQ RYAIX	4429.408	\$134,964.06
4/24/2001 4/30/2001	Dividend Received	CASH	4429.408	\$134,984.08
5/11/2001	Buy		1459.83	\$66,597.29
6/30/2001	Management Fee	QQQQ CASH	1437.03	\$341.56
7/5/2001	Sell	QQQQ	1493.46	\$64,875.91
7/31/2001	Dividend Received	CASH	1475.40	\$175.27
8/6/2001	Buy	RYAIX	4208.2	\$128,181.67
8/6/2001	Sell	QQQQ	1493.46	\$63,382.44
9/30/2001	Management Fee	CASH	11/0110	\$456.27
10/17/2001	Buy	QQQQ	2450.133	\$79,506.81
10/17/2001	Sell	RYAIX	4208.2	\$159,617.03
10/31/2001	Dividend Received	CASH		\$72.28
11/9/2001	Buy	QQQQ	2109.444	\$79,589.33
11/30/2001	Dividend Received	CASH		\$38.30
12/31/2001	Management Fee	CASH		\$443.63
1/30/2002	Sell	QQQQ	2279.789	\$87,110.75
2/4/2002	Buy	RYAIX	5298.46	\$170,875.19
2/4/2002	Sell	QQQQ	2279.788	\$84,032.99
2/28/2002	Dividend Received	CASH		\$16.64
3/31/2002	Management Fee	CASH		\$427.76
6/30/2002	Management Fee	CASH		\$566.97
8/22/2002	Buy	QQQQ	4133.7	\$108,137.70
8/22/2002	Sell	RYAIX	5298.46	\$217,501.78
8/31/2002	Dividend Received	CASH		\$46.98
9/30/2002	Dividend Received	CASH		\$153.12
9/30/2002	Management Fee	CASH		\$485.59
10/9/2002	Buy	RYAIX	3651.46	\$190,898.37
10/9/2002	Sell	QQQQ	4133.7	\$82,922.02
10/16/2002	Buy	QQQQ	3677.867	\$83,781.82
10/16/2002	Sell	RYAIX	3651.46	\$167,784.59
10/25/2002	Buy	QQQQ	3392.324	\$83,790.40
10/31/2002	Dividend Received	CASH		\$84.69
12/31/2002	Management Fee	CASH	2525.00/	\$430.96
1/27/2003	Sell	QQQQ	3535.096	\$86,503.80
1/30/2003	Buy	RYAIX	4365.54	\$173,050.17
1/30/2003	Sell Dividend Received	QQQQ	3535.095	\$86,680.54
1/31/2003 3/7/2003		CASH	3500.424	88.79 \$85,900.40
3/7/2003	Buy Sell	QQQQ RYAIX	4365.54	· · ·
3/19/2003	Buy		3217.56	\$172,002.28 \$85,908.59
3/31/2003	Management Fee	QQQQ CASH	5217.56	\$424.07
6/30/2003	Management Fee	CASH		\$501.95
9/30/2003	Management Fee	CASH		\$542.18
12/31/2003	Dividend Received	QQQQ		\$91.23
12/31/2003	Dividend Reinvested	QQQQ	2.502	\$91.23
12/31/2003	Management Fee	CASH	2.502	\$608.90
2/4/2004	Sell	QQQQ	3360.243	\$122,245.64
3/12/2004	Buy	RYAIX	9221.1	\$238,549.90
3/12/2004	Sell	QQQQ	3360.243	\$118,381.36
3/31/2004	Management Fee	CASH		\$592.22
4/2/2004	Sell	RYAIX	9221.1	\$228,406.65
4/15/2004	Buy	QQQQ	3150.96	\$113,907.22
4/30/2004	Dividend Received	CASH		\$140.43
5/31/2004	Dividend Received	CASH		\$95.04
6/3/2004	Buy	QQQQ	3169.747	\$114,047.51
6/3/2004	Dividend Received	CASH		\$9.38
6/30/2004	Management Fee	CASH		\$596.38
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Trade Date	Transaction	Symbol	Quantity	Net Amt.
7/14/2004	Buy	RYAIX	8571.12	\$221,649.06
7/14/2004	Sell	QQQQ	6320.707	\$222,046.44
9/8/2004	Buy	QQQQ	3303.112	\$113,296.74
9/8/2004	Sell	RYAIX	8571.12	\$226,791.84
9/30/2004	Dividend Received	CASH		\$120.29
9/30/2004	Management Fee	CASH		\$573.97
10/4/2004	Buy	QQQQ	3107.93	\$112,848.93
12/17/2004	Dividend Received	QQQQ		\$2,429.79
12/17/2004	Dividend Reinvested	QQQQ	61.56	\$2,429.79
12/31/2004	Management Fee	CASH		\$623.64

# IV. Appleton Group S&P 500 Component

Trade Date	Transaction	Symbol	Quantity	Net Amt.
12/30/1999	Deposit	ĊASH	100000	\$100,000.00
12/31/1999	Buy	SPY	680.69	\$99,979.58
1/31/2000	Sell	SPY	340.35	\$47,478.83
2/8/2000	Sell	SPY	340.34	\$49,094.05
2/28/2000	Dividend Received	CASH		\$362.28
3/21/2000	Buy	SPY	324.87	\$48,468.04
3/31/2000	Buy	SPY	322.3	\$48,468.12
3/31/2000	Dividend Received	CASH		\$415.08
3/31/2000	Management Fee	CASH		\$244.34
4/30/2000	Dividend Received	CASH		\$294.62
5/21/2000	Sell	SPY	323.585	\$45,373.10
5/31/2000	Dividend Received	CASH		\$81.48
5/31/2000	Sell	SPY	323.585	\$46,191.75
6/28/2000	Buy	SPY	315.361	\$45,894.47
6/30/2000	Dividend Received	CASH	0101001	\$476.42
6/30/2000	Management Fee	CASH		\$230.54
7/11/2000	Buy	SPY	311.551	\$46,159.38
9/15/2000	Dividend Received	SPY	0111001	\$238.23
9/15/2000	Dividend Reinvested	SPY	1.63	\$238.23
9/26/2000	Sell	SPY	314.271	\$44,736.47
9/27/2000	Sell	SPY	314.271	\$44,981.61
9/30/2000	Dividend Received	CASH	511.2/1	\$55.92
9/30/2000	Management Fee	CASH		\$224.46
10/31/2000	Dividend Received	CASH		\$495.18
11/30/2000	Dividend Received	CASH		\$481.11
12/31/2000	Dividend Received	CASH		\$498.27
12/31/2000	Management Fee	CASH		\$227.58
1/31/2001	Dividend Received	CASH		\$458.11
2/28/2001	Dividend Received	CASH		\$385.06
3/31/2001	Dividend Received	CASH		\$389.20
3/31/2001	Management Fee	CASH		\$230.10
4/23/2001	Buy	SPY	375.432	\$45,892.84
5/9/2001	Buy	SPY	367.59	\$46,187.70
5/31/2001	Dividend Received	CASH	507.57	\$45.34
6/15/2001	Dividend Received	SPY		\$260.06
6/15/2001	Dividend Reinvested	SPY	2.134	\$260.06
6/26/2001	Sell	SPY	372.578	\$45,264.41
6/30/2001	Dividend Received	CASH	5/2.5/0	\$14.66
	Management Fee	CASH		
6/30/2001 7/3/2001	Sell	SPY	372.578	\$227.53 \$46,214.57
	Dividend Received	CASH	3/2.3/8	\$46,214.37 \$271.54
7/31/2001				
8/31/2001	Dividend Received	CASH		\$273.86
9/30/2001	Dividend Received	CASH		\$225.80
9/30/2001	Management Fee	CASH	422.072	\$230.26
10/10/2001	Buy	SPY	423.972	\$45,924.70
10/31/2001	Dividend Received	CASH	402.077	\$131.58
11/21/2001	Buy	SPY	403.866	\$46,056.88
11/30/2001	Dividend Received	CASH		\$51.69
12/17/2001	Dividend Received	SPY		\$314.58

Trade Date	Transaction	Symbol	Ouantity	Net Amt.
12/17/2001	Dividend Reinvested	SPY	2.752	\$314.58
12/31/2001	Dividend Received	SPY		\$0.08
12/31/2001	Dividend Reinvested	SPY	0.08	\$0.08
12/31/2001	Management Fee	CASH		\$237.49
2/4/2002	Sell	SPY	415.335	\$45,599.63
2/5/2002	Sell	SPY	415.335	\$45,317.20
2/28/2002	Dividend Received	CASH		\$105.93
3/1/2002	Buy	SPY	399.323	\$45,418.96
3/11/2002	Buy	SPY	388.232	\$45,419.29
3/15/2002 3/15/2002	Dividend Received Dividend Reinvested	SPY SPY	2.23	\$260.63 \$260.63
3/31/2002	Dividend Received	CASH	2.23	\$23.28
3/31/2002	Management Fee	CASH		\$226.17
4/29/2002	Sell	SPY	789.785	\$84,349.05
4/30/2002	Dividend Received	CASH		\$3.92
5/31/2002	Dividend Received	CASH		\$127.25
6/30/2002	Dividend Received	CASH		\$121.26
6/30/2002	Management Fee	CASH		\$211.06
7/31/2002	Dividend Received	CASH		\$123.02
8/15/2002	Buy	SPY	457.096	\$42,153.40
8/31/2002	Dividend Received	CASH		\$91.50
9/20/2002	Dividend Received	SPY	<b>2</b> 0 <b>5</b> 0	\$173.70
9/20/2002	Dividend Reinvested	SPY	2.059	\$173.70
9/26/2002	Sell Management Fee	SPY CASH	459.155	\$39,335.81 \$204.02
9/30/2002 10/15/2002	Management Fee Buy	SPY	917.437	\$204.02 \$81,376.66
10/13/2002	Dividend Received	CASH	917.437	\$59.88
12/20/2002	Dividend Received	SPY		\$403.67
12/20/2002	Dividend Reinvested	SPY	4.486	\$403.67
12/31/2002	Management Fee	CASH		\$203.50
1/27/2003	Sell	SPY	460.962	\$39,246.30
1/28/2003	Sell	SPY	460.961	\$39,536.62
1/31/2003	Dividend Received	CASH		\$9.35
2/28/2003	Dividend Received	CASH		\$74.84
3/20/2003	Buy	SPY	446.536	\$39,362.17
3/31/2003	Dividend Received	CASH		\$65.81
3/31/2003	Management Fee	CASH SPY	450 010	\$193.20 \$29.224.((
4/9/2003 4/30/2003	Buy Dividend Received	CASH	450.818	\$39,234.66 \$12.39
6/20/2003	Dividend Received	SPY		\$323.05
6/20/2003	Dividend Reinvested	SPY	3.249	\$323.05
6/30/2003	Management Fee	CASH		\$219.85
9/19/2003	Dividend Received	SPY		\$342.23
9/19/2003	Dividend Reinvested	SPY	3.301	\$342.23
9/30/2003	Management Fee	CASH		\$225.34
12/19/2003	Dividend Received	SPY		\$466.04
12/19/2003	Dividend Reinvested	SPY	4.28	\$466.04
12/31/2003	Management Fee	CASH		\$251.57
1/30/2004	Dividend Received	SPY	1 10 6	\$468.25
1/30/2004	Dividend Reinvested Sell	SPY	4.126 456.155	\$468.25 \$50.140.56
3/22/2004 3/23/2004	Sell	SPY SPY	456.155	\$50,140.56 \$50,195.30
3/31/2004	Management Fee	CASH	430.133	\$249.13
4/30/2004	Dividend Received	CASH		\$82.84
5/31/2004	Dividend Received	CASH		\$82.90
6/2/2004	Buy	SPY	441.544	\$49,770.80
6/9/2004	Buy	SPY	438.974	\$49,770.88
6/18/2004	Dividend Received	SPY		\$364.53
6/18/2004	Dividend Reinvested	SPY	3.208	\$364.53
6/30/2004	Dividend Received	CASH		\$15.00
6/30/2004	Management Fee	CASH	000 = 2 -	\$253.07
7/12/2004	Sell	SPY	883.726	\$98,723.63
9/7/2004	Buy	SPY	438.157	\$49,244.45 \$49,244.52
9/17/2004	Buy	SPY	435.215	\$49,244.53

Trade Date	Transaction	Symbol	Quantity	Net Amt.
9/17/2004	Dividend Received	ĊASH	• •	\$251.36
9/17/2004	Dividend Received	SPY		\$205.50
9/17/2004	Dividend Reinvested	SPY	1.816	\$205.50
11/15/2004	Dividend Received	SPY		\$307.19
11/15/2004	Dividend Reinvested	SPY	2.6	\$307.19
12/17/2004	Dividend Received	SPY		\$498.58
12/17/2004	Dividend Reinvested	SPY	4.17	\$498.58
12/31/2004	Management Fee	CASH		\$267.13

# V. Appleton Group S&P 500 PLUS Model Portfolio Component

			Net Amt.
Deposit	CASH	100000	\$100,000.00
Buy	SPY	680.689	\$99,979.57
Sell	SPY	340.344	\$47,477.99
Buy	RYURX	12119.596	\$96,593.18
Sell	SPY	340.345	\$49,094.77
Dividend Received	CASH		\$59.54
Buy	SPY	313.102	\$46,711.65
Sell	RYURX	12119.596	\$93,442.09
Buv	SPY	311.02	\$46,771.25
2			\$77.03
Management Fee	CASH		\$234.83
0		312.061	\$43,747.84
			\$88,194.47
		1000 1.701	\$39.00
		312 061	\$44,546.71
			\$43,329.88
			\$86,677.61
		10054.701	\$15.51
			\$15.51
		201 000	\$43,129.07
		291.098	\$43,129.07
		1 522	\$223.74
			\$223.74
			\$42,015.18
			\$84,210.62
		294.153	\$42,093.23
			\$7.48
e		< A <b>-</b> 04	\$208.87
2		64.701	\$588.78
			\$588.78
			\$229.65
e			\$263.21
			\$49,679.22
		10149.805	\$100,077.08
			\$42.12
		395.716	\$49,721.66
			\$47.95
			\$281.09
Dividend Reinvested	SPY	2.31	\$281.09
Sell	SPY	402.717	\$48,926.09
Management Fee	CASH		\$245.99
Buy	RYURX	10020.823	\$98,705.11
Sell	SPY	402.716	\$49,952.90
Dividend Received	CASH		\$15.34
Management Fee	CASH		\$281.37
Buy	SPY	517.61	\$56,068.27
Sell	RYURX	10020.823	\$112,433.63
Dividend Received	CASH		\$82.28
	SPY	492.385	\$56,151.57
Dividend Received	SPY		\$383.80
Dividend Reinvested	SPY	3.36	\$383.80
	Sell Buy Sell Dividend Received Buy Sell Buy Dividend Received Management Fee Sell Buy Dividend Received Sell Dividend Received Dividend Received Dividend Received Dividend Received Dividend Received Sell Buy Sell Dividend Received Management Fee Buy Dividend Received Management Fee Buy Dividend Received Management Fee Buy Dividend Received Management Fee Buy Dividend Received Management Fee Buy Sell Dividend Received Buy Sell Dividend Received Dividend Received Management Fee Buy Sell Dividend Received Management Fee Buy	SellSPYBuyRYURXSellSPYDividend ReceivedCASHBuySPYSellRYURXBuySPYDividend ReceivedCASHManagement FeeCASHSellSPYDividend ReceivedCASHSellSPYBuyRYURXDividend ReceivedCASHSellSPYBuyRYURXDividend ReceivedCASHSellRYURXDividend ReceivedCASHManagement FeeCASHBuySPYDividend ReceivedCASHBuySPYDividend ReceivedCASHDividend ReceivedSPYDividend ReceivedSPYSellSPYBuyRYURXSellSPYDividend ReceivedCASHManagement FeeCASHManagement FeeCASHManagement FeeCASHManagement FeeCASHManagement FeeCASHManagement FeeCASHBuySPYSellRYURXDividend ReceivedCASHBuySPYSellSPYDividend ReceivedCASHBuySPYDividend ReceivedCASHBuySPYSellSPYDividend ReceivedCASHBuySPYSellSPYSellSPYSellSPY <td< td=""><td>SellSPY<math>340.344</math>BuyRYURX<math>12119.596</math>SellSPY<math>340.345</math>Dividend ReceivedCASHBuySPY<math>313.102</math>SellRYURX<math>12119.596</math>BuySPY<math>311.02</math>Dividend ReceivedCASHManagement FeeCASHSellSPY<math>312.061</math>BuyRYURX<math>10834.701</math>Dividend ReceivedCASHSellSPY<math>312.061</math>BuyRYURX<math>10834.701</math>Dividend ReceivedCASHSellSPY<math>297.677</math>SellRYURX<math>10834.701</math>Dividend ReceivedCASHManagement FeeCASHBuySPY<math>291.098</math>Dividend ReceivedCASHBuySPY<math>295.154</math>BuyRYURX<math>10085.104</math>SellSPY<math>294.153</math>Dividend ReceivedCASHManagement FeeCASHBuyRYURX<math>64.701</math>Dividend ReceivedCASHManagement FeeCASHBuySPY<math>406.407</math>SellRYURX<math>10149.805</math>Dividend ReceivedCASHBuySPY<math>395.716</math>Dividend ReceivedCASHBuySPY<math>402.717</math>Management FeeCASHBuySPY<math>402.716</math>Dividend ReceivedSPYDividend ReceivedSPYDividend ReceivedSPYDividend Received<t< td=""></t<></td></td<>	SellSPY $340.344$ BuyRYURX $12119.596$ SellSPY $340.345$ Dividend ReceivedCASHBuySPY $313.102$ SellRYURX $12119.596$ BuySPY $311.02$ Dividend ReceivedCASHManagement FeeCASHSellSPY $312.061$ BuyRYURX $10834.701$ Dividend ReceivedCASHSellSPY $312.061$ BuyRYURX $10834.701$ Dividend ReceivedCASHSellSPY $297.677$ SellRYURX $10834.701$ Dividend ReceivedCASHManagement FeeCASHBuySPY $291.098$ Dividend ReceivedCASHBuySPY $295.154$ BuyRYURX $10085.104$ SellSPY $294.153$ Dividend ReceivedCASHManagement FeeCASHBuyRYURX $64.701$ Dividend ReceivedCASHManagement FeeCASHBuySPY $406.407$ SellRYURX $10149.805$ Dividend ReceivedCASHBuySPY $395.716$ Dividend ReceivedCASHBuySPY $402.717$ Management FeeCASHBuySPY $402.716$ Dividend ReceivedSPYDividend ReceivedSPYDividend ReceivedSPYDividend Received <t< td=""></t<>

	<b>m</b> .			37.4
Trade Date	Transaction	Symbol	Quantity	Net Amt.
12/31/2001	Management Fee	CASH	506 (70	\$289.57
2/4/2002	Sell	SPY	506.678	\$55,628.18
2/5/2002	Buy Sell	RYURX	10013.805	\$110,652.54
2/5/2002		SPY	506.677	\$55,283.53
3/1/2002	Buy	SPY	466.935	\$53,109.23
3/1/2002	Sell	RYURX	10013.805	\$106,246.47
3/11/2002	Buy	SPY	452.999	\$53,109.64
3/31/2002	Dividend Received	CASH		\$24.74
3/31/2002	Management Fee	CASH	8722 220	\$263.44
4/29/2002	Buy Sell	RYURX	8722.229	\$98,037.85
4/29/2002	Management Fee	SPY CASH	919.934	\$98,248.95
6/30/2002 8/15/2002	0	SPY	589.99	\$262.32
8/15/2002	Buy Sell	RYURX	8722.229	\$54,408.67 \$109,115.08
8/31/2002	Dividend Received	CASH	0/22.229	\$109,115.08 \$39.37
9/20/2002	Dividend Received	SPY		\$224.20
9/20/2002	Dividend Reinvested	SPY	2.66	\$224.20
9/26/2002	Buy	RYURX	7821.221	\$105,273.63
9/26/2002	Sell	SPY	592.443	\$50,790.10
9/30/2002	Dividend Received	CASH	592.445	\$50,790.10 \$66.73
9/30/2002	Management Fee	CASH		\$276.89
10/15/2002	Buy	SPY	1138.244	\$100,962.28
10/15/2002	Sell	RYURX	7821.221	\$100,982.28
12/20/2002	Dividend Received	SPY	/021.221	\$101,200.00
12/20/2002	Dividend Reinvested	SPY	5.57	\$500.92
12/31/2002	Management Fee	CASH	5.57	\$252.34
1/27/2003	Sell	SPY	571.81	\$48,718.18
1/28/2003	Buy	RYURX	7471.57	\$97,578.70
1/28/2003	Sell	SPY	572.211	\$49,078.53
3/20/2003	Buy	SPY	536.77	\$47,316.29
3/20/2003	Sell	RYURX	7471.57	\$94,664.79
3/31/2003	Management Fee	CASH	/ 1/ 1.5/	\$232.05
4/9/2003	Buy	SPY	541.01	\$47,084.10
6/20/2003	Dividend Received	SPY	511.01	\$388.00
6/20/2003	Dividend Reinvested	SPY	3.9	\$388.00
6/30/2003	Management Fee	CASH	5.9	\$264.01
9/19/2003	Dividend Received	SPY		\$411.04
9/19/2003	Dividend Reinvested	SPY	3.965	\$411.04
9/30/2003	Management Fee	CASH	01000	\$269.64
12/19/2003	Dividend Received	SPY		\$559.75
12/19/2003	Dividend Reinvested	SPY	5.14	\$559.75
12/31/2003	Management Fee	CASH		\$302.12
1/30/2004	Dividend Received	SPY		\$562.40
1/30/2004	Dividend Reinvested	SPY	4.956	\$562.40
3/22/2004	Sell	SPY	547.871	\$60,221.98
3/23/2004	Buy	RYURX	12677.31	\$119,673.82
3/23/2004	Sell	SPY	547.87	\$60,287.61
3/31/2004	Management Fee	CASH		\$290.63
4/14/2004	Buy	SPY	509.657	\$57,789.99
4/14/2004	Sell	RYURX	12677.31	\$115,870.61
5/6/2004	Buy	RYURX	12417.45	\$114,861.38
5/6/2004	Sell	SPY	509.657	\$57,071.39
6/2/2004	Buy	SPY	503.857	\$56,794.72
6/2/2004	Sell	RYURX	12417.45	\$113,619.67
6/9/2004	Buy	SPY	500.924	\$56,794.81
6/18/2004	Dividend Received	SPY		\$415.98
6/18/2004	Dividend Reinvested	SPY	3.66	\$415.98
6/30/2004	Management Fee	CASH		\$288.74
7/12/2004	Buy	RYURX	12191.38	\$112,404.54
7/12/2004	Sell	SPY	1008.441	\$112,663.03
9/7/2004	Buy	SPY	495.593	\$55,699.73
9/7/2004	Sell	RYURX	12191.38	\$111,429.21
9/17/2004	Buy	SPY	492.265	\$55,699.83

Trade Date	Transaction	Symbol	Quantity	Net Amt.
9/17/2004	Dividend Received	ĊASH	• •	\$22.74
9/17/2004	Dividend Received	SPY		\$232.43
9/17/2004	Dividend Reinvested	SPY	2.054	\$232.43
9/30/2004	Management Fee	CASH		\$276.64
11/15/2004	Dividend Received	SPY		\$347.46
11/15/2004	Dividend Reinvested	SPY	2.94	\$347.46
12/17/2004	Dividend Received	SPY		\$563.94
12/17/2004	Dividend Reinvested	SPY	4.72	\$563.94
12/31/2004	Management Fee	CASH		\$300.81

# VI. Appleton Group Managed Income Model Portfolio Component

Trade Date	Transaction	Symbol	Quantity	Net Amt.
12/30/2001	Deposit	ĊASH	100000	\$100,000.00
12/31/2001	Buy	VBMFX	9861.933	\$100,000.00
1/2/2002	Dividend Received	VBMFX		\$500.39
1/2/2002	Dividend Reinvested	VBMFX	49.349	\$500.39
2/1/2002	Dividend Received	VBMFX		\$494.97
2/1/2002	Dividend Reinvested	VBMFX	48.67	\$494.97
3/1/2002	Dividend Received	VBMFX		\$464.93
3/1/2002	Dividend Reinvested	VBMFX	45.537	\$464.93
3/31/2002	Management Fee	CASH		\$253.64
4/1/2002	Dividend Received	VBMFX		\$609.33
4/1/2002	Dividend Reinvested	VBMFX	60.933	\$609.33
5/1/2002	Dividend Received	VBMFX		\$495.17
5/1/2002	Dividend Reinvested	VBMFX	48.93	\$495.17
6/3/2002	Dividend Received	VBMFX		\$514.67
6/3/2002	Dividend Reinvested	VBMFX	50.706	\$514.67
6/30/2002	Management Fee	CASH		\$256.82
7/1/2002	Dividend Received	VBMFX		\$501.80
7/1/2002	Dividend Reinvested	VBMFX	49.536	\$501.80
8/1/2002	Dividend Received	VBMFX	171000	\$500.56
8/1/2002	Dividend Reinvested	VBMFX	49.414	\$500.56
9/3/2002	Dividend Received	VBMFX		\$495.90
9/3/2002	Dividend Reinvested	VBMFX	48.381	\$495.90
9/30/2002	Management Fee	CASH	101001	\$265.84
10/1/2002	Dividend Received	VBMFX		\$481.33
10/1/2002	Dividend Reinvested	VBMFX	46.46	\$481.33
10/24/2002	Buy	IDU	1187.973	\$51,712.48
10/24/2002	Sell	VBMFX	5179.925	\$52,524.44
10/31/2002	Dividend Received	VBMFX	01//020	\$259.00
10/31/2002	Dividend Reinvested	VBMFX	25.268	\$259.00
11/29/2002	Dividend Received	VBMFX		\$207.20
11/29/2002	Dividend Reinvested	VBMFX	20.334	\$207.20
12/5/2002	Buy	IDU	1190.787	\$53,525.89
12/5/2002	Sell	VBMFX	5225.526	\$53,561.64
12/23/2002	Dividend Received	IDU	3223.320	\$1,332.11
12/23/2002	Dividend Reinvested	IDU	28.229	\$1,332.11
12/31/2002	Management Fee	CASH		\$289.29
3/18/2003	Dividend Received	IDU		\$962.80
3/18/2003	Dividend Reinvested	IDU	21.24	\$962.80
3/31/2003	Management Fee	CASH	21.21	\$276.88
6/24/2003	Dividend Received	IDU		\$1,311.24
6/24/2003	Dividend Reinvested	IDU	24.179	\$1,311.24
6/30/2003	Dividend Received	CASH	- 1.1/2	\$330.89
7/28/2003	Sell	IDU	1226.204	\$62,842.97
7/31/2003	Dividend Received	CASH	1220.201	\$5.36
8/5/2003	Sell	IDU	1226.204	\$61,114.00
8/7/2003	Buy	PHYDX	6719.867	\$61,150.79
8/29/2003	Dividend Received	PHYDX	0,1,00,	\$604.79
0.2/12000	Dividence Received	111102		ψυυ ι./ /

Trade Date	Transaction	Symbol	Quantity	Net Amt.
8/29/2003	Dividend Reinvested	PHYDX	65.241	\$604.79
9/30/2003	Dividend Received	PHYDX		\$610.66
9/30/2003	Dividend Reinvested	PHYDX	64.826	\$610.66
9/30/2003	Management Fee	CASH		\$317.94
10/6/2003	Buy	IDU	1142.446	\$62,297.59
10/31/2003	Dividend Received	PHYDX		\$616.49
10/31/2003	Dividend Reinvested	PHYDX	64.69	\$616.49
11/28/2003	Dividend Received	PHYDX		\$337.43
11/28/2003	Dividend Reinvested	PHYDX	35.26	\$337.43
12/23/2003	Dividend Received	IDU		\$456.98
12/23/2003	Dividend Reinvested	IDU	7.998	\$456.98
12/31/2003	Dividend Received	PHYDX		\$401.70
12/31/2003	Dividend Reinvested	PHYDX	41.116	\$401.70
12/31/2003	Management Fee	CASH		\$336.39
1/31/2004	Dividend Received	PHYDX		\$354.36
1/31/2004	Dividend Reinvested	PHYDX	36.159	\$354.36
2/4/2004	Sell	PHYDX	7027.159	\$68,444.53
2/27/2004	Buy	IDU	1142.78	\$68,143.98
2/28/2004	Dividend Received	CASH		\$35.84
3/31/2004	Management Fee	CASH		\$343.75
4/14/2004	Sell	IDU	1146.61	\$65,471.43
4/15/2004	Sell	IDU	1146.614	\$65,918.84
4/30/2004	Dividend Received	CASH		\$53.86
5/31/2004	Dividend Received	CASH		\$109.25
6/7/2004	Buy	PHYDX	7024.07	\$65,604.81
6/28/2004	Buy	IDU	1110.628	\$65,571.47
6/30/2004	Dividend Received	CASH		\$62.91
6/30/2004	Management Fee	CASH		\$328.61
7/1/2004	Dividend Received	PHYDX		\$358.23
7/1/2004	Dividend Reinvested	PHYDX	38.519	\$358.23
7/30/2004	Dividend Received	PHYDX		\$395.51
7/30/2004	Dividend Reinvested	PHYDX	41.852	\$395.51
8/31/2004	Dividend Received	PHYDX		\$383.64
8/31/2004	Dividend Reinvested	PHYDX	39.797	\$383.64
9/24/2004	Dividend Received	IDU		\$526.44
9/24/2004	Dividend Reinvested	IDU	8.587	\$526.44
9/30/2004	Dividend Received	PHYDX		\$371.50
9/30/2004	Dividend Reinvested	PHYDX	38.577	\$371.50
9/30/2004	Management Fee	CASH		\$346.06
10/29/2004	Dividend Received	PHYDX		\$380.69
10/29/2004	Dividend Reinvested	PHYDX	38.767	\$380.69
11/30/2004	Dividend Received	PHYDX		\$368.30
11/30/2004	Dividend Reinvested	PHYDX	37.277	\$368.30
12/23/2004	Dividend Received	IDU		\$598.78
12/23/2004	Dividend Reinvested	IDU	8.688	\$598.78
12/31/2004	Management Fee	CASH		\$373.12

# VII. Appleton Group Russell 2000 Small Cap Value Model Portfolio Component

Trade Date	Transaction	Symbol	Quantity	Net Amt.
12/30/2001	Deposit	ĊASH	100000	\$100,000.00
12/31/2001	Buy	IWN	781.07	\$99,976.41
3/8/2002	Dividend Received	IWN		\$156.21
3/8/2002	Dividend Reinvested	IWN	1.131	\$156.21
3/31/2002	Management Fee	CASH		\$272.96
5/31/2002	Sell	IWN	391.101	\$55,082.67
6/6/2002	Sell	IWN	391.1	\$53,831.01
6/30/2002	Dividend Received	CASH		\$141.78
6/30/2002	Management Fee	CASH		\$272.24
7/31/2002	Dividend Received	CASH		\$159.63
8/30/2002	Buy	IWN	469.587	\$54,514.38
8/31/2002	Dividend Received	CASH		\$160.99
9/13/2002	Dividend Received	IWN		\$235.61

Trade Date	Transaction	Symbol	Quantity	Net Amt.
9/13/2002	Dividend Reinvested	IWN	2.036	\$235.61
9/24/2002	Sell	IWN	471.623	\$49,732.64
9/30/2002	Dividend Received	CASH	171.025	\$91.70
9/30/2002	Management Fee	CASH		\$260.67
10/31/2002	Dividend Received	CASH		\$159.06
11/19/2002	Buy	IWN	472.389	\$52,198.99
11/27/2002	Buy	IWN	438.545	\$52,200.01
11/30/2002	Dividend Received	CASH		\$83.86
12/13/2002	Dividend Received	IWN		\$658.14
12/13/2002	Dividend Reinvested	IWN	5.811	\$658.14
12/31/2002	Management Fee	CASH		\$255.11
1/29/2003	Sell	IWN	458.372	\$49,907.55
1/31/2003	Dividend Received	CASH		\$3.39
1/31/2003	Sell	IWN	458.373	\$49,637.21
2/28/2003	Dividend Received	CASH		\$94.88
3/24/2003	Buy	IWN	465.908	\$49,735.66
3/31/2003	Dividend Received	CASH		\$91.77
3/31/2003	Management Fee	CASH	450 651	\$247.45 \$40.500.20
4/11/2003	Buy Dividend Received	IWN	458.651	\$49,580.20 \$10.20
4/30/2003	Dividend Received	CASH IWN		\$19.20 \$3.43.26
6/13/2003 6/13/2003	Dividend Reinvested	IWN	2.634	\$343.26 \$343.26
6/30/2003	Management Fee	CASH	2.034	\$343.20 \$297.40
9/12/2003	Dividend Received	IWN		\$446.57
9/12/2003	Dividend Reinvested	IWN	3.109	\$446.57
9/30/2003	Management Fee	CASH	5.107	\$321.56
12/31/2003	Dividend Received	IWN		\$744.24
12/31/2003	Dividend Reinvested	IWN	4.64	\$744.24
12/31/2003	Management Fee	CASH	1.01	\$373.41
2/4/2004	Sell	IWN	467.471	\$75,996.76
3/31/2004	Management Fee	CASH		\$387.58
5/7/2004	Sell	IWN	467.471	\$72,387.88
5/31/2004	Dividend Received	CASH		\$110.99
6/7/2004	Buy	IWN	439.078	\$73,554.26
6/29/2004	Buy	IWN	427.32	\$73,627.18
6/30/2004	Dividend Received	CASH		\$72.56
6/30/2004	Management Fee	CASH		\$373.20
8/11/2004	Sell	IWN	866.398	\$138,095.18
9/3/2004	Buy	IWN	411.409	\$68,861.64
9/15/2004	Buy	IWN	406.216	\$68,861.80
9/15/2004	Dividend Received	CASH		\$406.28
9/24/2004	Dividend Received	IWN		\$518.37
9/24/2004	Dividend Reinvested	IWN	3.063	\$518.37
9/30/2004	Management Fee	CASH		\$353.28
12/23/2004	Dividend Received	IWN		\$808.38
12/23/2004	Dividend Reinvested	IWN	4.195	\$808.38
12/31/2004	Management Fee	CASH		\$398.06
	VIII. Appleton Group Russell 200			
Trade Date	Transaction	Symbol	Quantity	Net Amt.
12/30/2001	Deposit	CASH	100000	\$100,000.00
12/31/2001	Buy	IWO	1741.25	\$99,947.74
1/30/2002	Sell	IWO	870.625	\$49,416.67
2/28/2002	Dividend Received	CASH		\$66.38
3/8/2002	Dividend Received	IWO	0.4	\$8.71
3/8/2002	Dividend Reinvested	IWO	0.155	\$8.71
3/31/2002	Dividend Received	CASH		\$71.48
3/31/2002	Management Fee	CASH		\$247.79
4/30/2002	Dividend Received	CASH		\$68.93
5/23/2002	Sell	IWO	870.78	\$46,229.72
5/31/2002	Dividend Received	CASH		\$88.06
6/30/2002	Dividend Received	CASH		\$137.72
6/30/2002	Management Fee	CASH		\$239.71

7/31/2002	Dividend Received	CASH		\$139.72
8/26/2002	Buy	IWO	1141.365	\$47,857.44
8/31/2002	Dividend Received	CASH		\$131.63
9/30/2002	Dividend Received	CASH		\$67.89
9/30/2002	Management Fee	CASH	1111.075	\$226.80
10/9/2002	Sell	IWO	1141.365	\$38,669.45
10/18/2002	Buy	IWO	1130.722	\$43,250.11
10/31/2002	Dividend Received	CASH		\$84.81
11/30/2002	Dividend Received	CASH	1002 266	\$46.78
12/2/2002	Buy	IWO	1003.366	\$43,385.53
12/13/2002	Dividend Received Dividend Reinvested	IWO IWO	3.671	\$149.39
12/13/2002 12/31/2002	Dividend Received	CASH	5.6/1	\$149.39 \$4.39
12/31/2002	Management Fee	CASH		\$212.99
1/27/2003	Sell	IWO	1068.88	\$41,237.38
1/30/2003	Sell	IWO	1068.879	\$41,269.43
1/31/2003	Dividend Received	CASH	1000.079	\$5.58
2/28/2003	Dividend Received	CASH		\$78.35
3/21/2003	Buy	IWO	1031.351	\$41,192.18
3/31/2003	Dividend Received	CASH	10011001	\$57.87
3/31/2003	Management Fee	CASH		\$201.83
4/10/2003	Buy	IWO	1048.205	\$41,047.70
4/30/2003	Dividend Received	CASH		\$14.41
4/30/2003	Dividend Received	CASH		\$14.41
5/31/2003	Dividend Received	CASH		\$0.02
6/13/2003	Dividend Received	IWO		\$124.77
6/13/2003	Dividend Reinvested	IWO	2.612	\$124.77
6/30/2003	Dividend Received	CASH		\$0.01
6/30/2003	Management Fee	CASH		\$245.38
9/12/2003	Dividend Received	IWO		\$83.29
9/12/2003	Dividend Reinvested	IWO	1.498	\$83.29
9/30/2003	Management Fee	CASH		\$272.69
12/31/2003	Dividend Received	IWO		\$145.44
12/31/2003	Dividend Reinvested	IWO	2.454	\$145.44
12/31/2003	Management Fee	CASH		\$307.80
1/7/2004	Dividend Received	IWO		\$10.01
1/7/2004	Dividend Reinvested	IWO	0.162	\$10.01
2/4/2004	Sell	IWO	1043.141	\$62,943.13
3/23/2004	Sell	IWO	1043.141	\$61,701.79
3/31/2004	Management Fee	CASH	004 725	\$309.58
4/13/2004	Buy Dividend Received	IWO	984.725	\$61,761.96
4/30/2004	Sell	CASH	004 725	\$72.76 \$57,478.40
5/13/2004 5/31/2004	Dividend Received	IWO CASH	984.725	\$37,478.40
6/3/2004	Buy	IWO	978.612	\$59,665.98
6/10/2004	Buy	IWO	991.288	\$59,665.60
6/25/2004	Dividend Received	IWO	<i>J</i> J1.200	\$72.89
6/25/2004	Dividend Reinvested	IWO	1.177	\$72.89
6/30/2004	Dividend Received	CASH	1.1//	\$21.26
6/30/2004	Management Fee	CASH		\$308.03
7/13/2004	Sell	IWO	1971.077	\$114,736.40
9/10/2004	Buy	IWO	981.756	\$57,226.53
9/23/2004	Buy	IWO	987.144	\$57,224.75
9/23/2004	Dividend Received	CASH	207.111	\$367.55
9/23/2004	Dividend Received	IWO		\$33.44
9/23/2004	Dividend Reinvested	IWO	33.443	\$33.44
9/24/2004	Dividend Received	IWO	505	\$29.45
9/24/2004	Dividend Reinvested	IWO	0.508	\$29.45
9/30/2004	Management Fee	CASH		\$294.34
12/23/2004	Dividend Received	IWO		\$100.14
12/23/2004	Dividend Reinvested	IWO	1.496	\$100.14
12/31/2004	Management Fee	CASH		\$337.41
	****		****	

# Exhibits

- 1. Appleton Group Portfolio Component Detail
  - 2. Appleton Group Model Portfolio Detail

**Highly Flexible** 

# 

Appleton Group - Appleton Group, LLC	DJIA								Morning Overall I DNP		Numbe Accou 225		Total Assets \$9 mil	Morningstar Category Large Value
Customization Exclude securities Modify sector weightings Consult with portfolio manager Consult with portfolio administrator Tax Lot Harvest Rpt to Advisor Access daily portfolio holdings Access daily performance	By Req No Proact By Req By Req By Req By Req												10 80 60 40 20 10	Growth of \$10,000           Separate Account:           \$10,338           Index:           SGP 500           \$8,918           Index:           Russ Top 200 Val           \$11,009
Access daily risk/MPT stats Annual tax document	No Proact													<b>Performance Quartile</b> (within category)
Tax-Efficiency		1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	12-04	History
Use of tax-optimization software Use of tax-lot trading strategies Ability to harvest tax losses Trades analyzed by holding period	No No By Req No			 					-6.00 3.1 -8.32 97	2.24 14.12 11.03 29	-12.26 9.83 5.76 14	24.94 -3.73 -1.81 85	3.66 -10.87 -13.34 99	Total Return% +/- S&P 500 +/- Russ Top 200 Val Total Rtn % Rank Cat
Lg-term cap gain use in position chgs Analysis of taxable income streams Sell high cost positions first Short-term gain flag before trade	By Req By Req By Req No							0.00 0.00 —	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00		<b>Dispersion</b> High Low Median
Analysis of loss candidates	By Req	_		—	—	—							[	Std Dev of Accounts

\_\_\_\_

%

0.0

100.0

0.0

0.0

0.0

%

80.2

19.8

0.0 0.0

0.0

%

12.6

1.8

-5.6

\_\_\_\_

\$ mil 94,260

\_\_\_\_

Cash

Bonds

Other

Market Cap

Giant

Large

Small

Micro

Sales

Cash Flow

Geo Avg Market Cap

**Growth Grades** 

Projected Erngs Book Value

Trailing Earnings

Medium

U.S. Stocks

Non-U.S. Stocks

\_\_\_\_\_

... . . •••

. . .

...

Portfolio Manager(s)

**Flexibility Level** 

Rating and	<b>d Risk</b> 12-31-04	ļ	
Time Period	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
3 Yr	_	_	DNP
5 Yr			DNP
10 Yr			DNP

Performance 12-31-04
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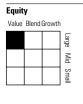
Diele Analysia 10.01.04

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2000	-2.42	-3.15	-0.94	-4.03	-6.00
2001	-1.52	-1.72	0.58	4.31	2.24
2002	1.85	-4.16	-9.15	-1.26	-12.26
2003	-4.01	11.21	3.82	12.73	24.94
2004	-0.37	1.52	-4.42	7.14	3.66
Trailing	Total Return%	+/- S&P 500T	+/-Russ op 200 Val	% Rank All Cat	Growth of \$10,000
1 Mo	2.95	-0.45	-0.16	54 68	10,295
3 Mo	7.14	-2.09	-1.87	66 89	10,714
1 Yr	3.66	-7.21	-9.68	88 99	10,359
3 Yr	4.35	0.77	-1.25	78 81	11,333
5 Yr	1.78	4.08	-0.13	72 90	10,338
10 Yr Avg					
15 Yr Avg	—	—	—		_

RISK Analysis 12-31	-04	
	Standard Index S&P 500	Best Fit Index MSCI AC WId FreeID
Alpha	1.69	0.49
Beta	0.50	0.52
R-Squared	61	65
Standard Deviation		9.95
Mean		4.35
Sharpe Ratio		0.35
Average 12-Month Yield		1.97%

# **Current Investment Style** Composition as of 12-31-04





Value Grades	%
Price/Earnings	16.8
Price/Book	3.1
Price/Sales	1.28
Price/Cash Flow	10.1
Dividend Yield	1.97

<b>Fixed</b>	Fixed-Income				
Short	Int	Long			

Int	Long			
		High	Avg Eff Duration	
			Avg Eff Maturity	
		Med	Avg Credit Quality	
		Low	Avg Wtd Coupon	

Account Size Breakdown	Number of Holdings	Total Account Value(\$ mil)	Number of Accounts
Less than \$250,000		10.0	0
\$250,000-\$1 million		12.0	0
\$1 million-\$10 million		21.0	0
More than \$10 million		0.0	

Por	tfolio Ana	<b>alysis</b> 12-31-04			
Share (2004	Chg	- Total Stocks Total Fixed-Income Avg Turnover Ratio	 100%		% Net Assets
۲	24	DIAMONDS Trust,	Series 1		100.0
	—				_
	_				_
	_				
	—	_			—
	_				_
		_			
		_			_
	_				
		_			_
	—	—			—
	—	_			_
	_				
					_
Secto	or Weightin	a		Portfolio %	S&P 500 %
0		on Economy		18.1	21.6
.0.	Software			1.8	4.4
5	Hardware			9.8	4.4
Ψ	Media			1.9	3.8
	Telecomm	unication		4.5	3.2
Œ	Service E	conomy		31.5	45.9
••0	Healthcare	Services		8.4	12.2
	Consumer	Services		8.7	9.1
III,	Business S	Services		0.0	4.1
\$	Financial S	ervices		14.3	20.5
Ъ	Manufact	turing Economy		50.5	32.5

Mean	4.35			Consumer Goods	-	13.6
Sharpe Ratio	0.35			Industrial Goods		33.4
Average 12-Month Yield	1.97%			Energy		3.5
				Utilities		0.0
Operations				Fee Information		
Product Focus	Retail	Address	100 W. Lawrence Street	\$1 million-\$5 million	1.00	
Retail Minimum (\$000)	\$1,000		Appleton WI 54911	\$5 million-\$20 million	0.75	
Customization Minimum (\$000)	\$100	Telephone	920-993-7727	More than \$20 million	0.50	
Institutional Minimum (\$000)		Web Address	www.appletongrouponline.com	1		
% Portfolios Customized	100.0%	Date of Inception	2000-01			
% Portfolio Tax-Managed	0.0%	AIMR Compliance Date				

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9.2

12.8 7.5 3.0

Page 1 of 8

Product Assets \$mil

# **Appleton Group - Managed Income**

Appleton Group, LLC	, manag	<i></i>							DNP	lating	225	into	\$9 mil	Moderate Allocation
Customization Exclude securities Modify sector weightings Consult with portfolio manager Consult with portfolio administrator Tax Lot Harvest Rpt to Advisor Access daily portfolio holdings Access daily performance	By Req No Proact By Req By Req By Req By Req												100 80 60 40 20 10	Growth of \$10,000 Separate Account: \$14,847 Index: S&P 500 \$11,128 Index: D J 60% US \$12,344
Access daily risk/MPT stats Annual tax document	No Proact												4	<b>Performance Quartile</b> (within category)
Tax-Efficiency		1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	12-04	History
Use of tax-optimization software Use of tax-lot trading strategies Ability to harvest tax losses Trades analyzed by holding period	No No No										14.95 37.04 25.49 2	16.75 -11.92 -7.31 65	10.62 -10.87 -11.17 33	Total Return% +/- S&P 500 +/- DJ 60% US Total Rtn % Rank Cat
Lg-term cap gain use in position chgs Analysis of taxable income streams Sell high cost positions first	No No No					_	-				0.00 0.00 0.00	0.00 0.00 0.00		<b>Dispersion</b> High Low Median
Short-term gain flag before trade Analysis of loss candidates	No			—	—									Std Dev of Accounts
Elexibility Level	Moderately Flexible		I	I	I	I	I	I	I	I	I	I	9	Product Assets \$mil

Morningstar

S %

137

50.0

0.0

34.4

2.0

%

0.0

60.0

35.8 41

0.0 \$ mil

9,443

%

1.3

-0.7

-4.6

\_\_\_\_

4.2 Yrs

6.3

BB

**Overall Rating** 

Number of

Accounts

Total

Assets

Flexibility Level **Moderately Flexible** 

Portfolio Manager(s)

Rating and Risk 12-31-04

Performance 12-31-04

1st Qtr

1.20

-3.90

2.19

Total

1.67

7.48

10.62

14.08

\_\_\_\_

Risk Analysis 12-31-04

Return%

Morningstar Rtn vs Cat

\_

2nd Qtr

1.25

20.11

-4.41

+/-

S&P 500

-1.73

-1.75

-0.25

10.50

\_\_\_\_

\_\_\_\_

Standard Index

S&P 500

12.38

0.20

8

Morningstar Risk vs Cat

3rd Qtr

\_

3.51

-4.40

5.36

+/-DJ

-1.02

0.00

-0.55

6.82

60% US

DNP

DNP

DNP

Total

\_

14.95

16.75

10.62

Growth of

\$10,000

10,167

10,748

11,062

14,847

\_\_\_\_

\_

Best Fit Index

DJ Utility

9.95

0.32

11.59

14.08

1.21

3.13%

33

More than \$10 million

4th Qtr

\_

8.38

5.80

7.48

% Rank

All Cat

71 80

65 33

56 33

20 4

Time Period

3 Yr

5 Yr

10 Yr

2000

2001

2002

2003

2004

Trailing

1 Mo

3 Mo

1 Yr

3 Yr

5 Yr

Alpha

Beta

Mean Sharpe Ratio

**R-Squared** 

Standard Deviation

Average 12-Month Yield

10 Yr Avg

15 Yr Avg

# **Current Investment Style** Composition as of 12-31-04



# Value Blend Grow

wtł	1		Market Cap
	Large Mid Small		Giant Large Medium Small Micro Geo Avg Market (
;		%	Growth Grades
S		16.5	Projected Erngs

Value Grades	%
Price/Earnings	16.5
Price/Book	1.9
Price/Sales	1.04
Price/Cash Flow	6.3
Dividend Yield	3.13

# Fixed-Income Sho

ort	Int	Long		
			High	Avg Eff Duration Avg Eff Maturity
			Med	Avg Credit Quality
			Low	Avg Wtd Coupon

Low		Avg vvta Coupon	7.98%
Account Size Breakdown	Number of Holdings	Total Account Value(\$ mil)	Number of Accounts
Less than \$250,000		10.0	0
\$250,000-\$1 million		12.0	0
\$1 million-\$10 million		21.0	0

Por Share		Total Stocks	_		% Net
(2004		Total Fixed-Income Avg Turnover Ratio	50%		Assets
$\odot$	129	PIMCO High Yield	D		50.00
۲	11	iShares Dow Jone			50.00
					_
					—
	_				_
					_
	—	—			_
	_				_
	_				_
					—
					_
					_
	_				—
	_				_
					_
					_
		_			
Sect	or Weightin	g		Portfolio %	S&P 500 %
6	Informati	on Economy		0.0	21.6
	Software			0.0	4.4
17					
2	Hardware			0.0	10.1

Sect	or Weighting	Portfolio %	S&P 500 %
0	Information Economy	0.0	21.6
k	Software	0.0	4.4
	Hardware	0.0	10.1
Ŷ	Media	0.0	3.8
	Telecommunication	0.0	3.2
Œ	Service Economy	0.0	45.9
••0	Healthcare Services	0.0	12.2
	Consumer Services	0.0	9.1
llie	Business Services	0.0	4.1
\$	Financial Services	0.0	20.5
Ъ	Manufacturing Economy	100.0	32.5
<b>A</b>	Consumer Goods	0.0	9.2
٥	Industrial Goods	0.0	12.8
٥	Energy	2.6	7.5
2	Utilities	97.4	3.0
	Information		

#### Product Focus Retail Retail Minimum (\$000) \$1.000 Customization Minimum (\$000) \$100 Institutional Minimum (\$000) % Portfolios Customized 100.0% % Portfolio Tax-Managed 0.0% © 2005 Morningstar, Inc. All rights reserved. The information constitute investment advice offered by Morningstar, (4) are

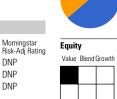
Page 2 of 8

Morningstar Category Allocation Mo

				Utilities	
Operations				Fee Information	
Product Focus	Retail	Address	100 W. Lawrence Street	\$1 million-\$5 million	1.00
Retail Minimum (\$000)	\$1,000		Appleton WI 54911	\$5 million-\$20 million	0.75
Customization Minimum (\$000)	\$100	Telephone	920-993-7727	More than \$20 million	0.50
Institutional Minimum (\$000)		Web Address	www.appletongrouponline.com		
% Portfolios Customized	100.0%	Date of Inception	2002-01		
<u>% Portfolio Tax-Managed</u>	0.0%	AIMR Compliance Date			
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Mar	ket C	ap	
Gian	t		
Larg	Э		
Med	ium		
Sma	11		
Micr	0		
Geo	Ανα Ν	/Jarket	Са

. Book Value

Cash Flow

Trailing Earnings

Sales

Cash

Bonds

• Other

U.S. Stocks

Non-U.S. Stocks

# Annleton Groun - NASDAO 100

Total

Number of

Morningstar

Appleton Group, LLC	- NASDA	u iu	U						Overall I DNP	Rating	<b>Accou</b> 225		Assets \$4 mil	<b>Category</b> Large Growth
Customization Exclude securities Modify sector weightings Consult with portfolio manager Consult with portfolio administrator Tax Lot Harvest Rpt to Advisor Access daily portfolio holdings Access daily performance	By Req No Proact By Req By Req By Req By Req								<u>~~</u>	~~~			10 80 60 40 20 10	0 Growth of \$10,000 Separate Account: \$12,898 Index: \$6P 500 \$8,918 Index: Russ Top 200 Gr \$5,695
Access daily performance by heq Access daily risk/MPT stats No Annual tax document Proact												4	<b>Performance Quartile</b> (within category)	
Tax-Efficiency		1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	12-04	History
Use of tax-optimization software Use of tax-lot trading strategies Ability to harvest tax losses Trades analyzed by holding period	No No By Req No								-7.40 1.7 17.13 47	8.27 20.15 28.76 1	-12.48 9.61 15.5 6	42.07 13.4 15.44 5	8.62 -10.87 -3.74 50	Total Return% +/- S&P 500 +/- Russ Top 200 Gr Total Rtn % Rank Cat
.g-term cap gain use in position chgs Analysis of taxable income streams Sell high cost positions first Short-term gain flag before trade	By Req By Req By Req No							0.00 0.00 —	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00		<b>Dispersion</b> High Low Median
Analysis of loss candidates	By Reg			—	—	—		—	_			—		Std Dev of Accounts
Flexihility Level	Highly Flexible	—			—	—	l		_		_		4	Product Assets \$mil

Cash

U.S. Stocks

Projected Erngs Book Value

Trailing Earnings

2000-01

Sales

Cash Flow

Non-U.S. Stocks

%

0.0

96.6

3.4 0.0

0.0

% 40.5

35.6

23.8 01

0.0

%

10.9

7.3

36.4

\_\_\_\_

\_\_\_\_

\$ mil 24,703

**Flexibility Level** 

Portfolio Manager(s)

# **Current Investment Style** Composition as of 12-31-04



**Highly Flexible** 

Rating a	<b>nd Risk</b> 12-31-04	4	
Time Period	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
3 Yr	_	_	DNP
5 Yr	_	_	DNP
10 Yr	_	_	DNP

Performance 1	2-31-04
---------------	---------

Operations Product Focus

Retail Minimum (\$000)

% Portfolios Customized

Customization Minimum (\$000) Institutional Minimum (\$000)

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2000	19.77	-21.95	-3.03	0.36	-7.40
2001	0.00	1.57	-6.86	11.49	8.27
2002	-3.52	-0.25	-10.35	0.94	-12.48
2003	-1.03	18.36	8.01	12.29	42.07
2004	-2.06	4.45	-5.63	12.53	8.62
Trailing	Total Return%		+/-Russ Fop 200 Gr	% Rank All Cat	Growth of \$10,000
1 Mo	2.75	-0.65	-0.88	57 83	10,275
3 Mo	12.53	3.30	4.83	28 14	11,253
1 Yr	8.62	-2.25	4.88	65 50	10,864
3 Yr	10.54	6.96	12.37	32 3	13,442
5 Yr	6.25	8.55	16.95	52 3	12,898
10 Yr Avg					
15 Yr Avg	—	—	—		—

Risk Analysis 12-31	-04	
	Standard Index S&P 500	Best Fit Index Mstar Small Growth
Alpha	7.82	7.93
Beta	0.74	0.50
R-Squared	47	58
Standard Deviation		18.00
Mean		10.54
Sharpe Ratio		0.62
Average 12-Month Yield		0.19%

Retail

\$1.000

100.0%

\$100

1	mi	llio	n-\$	10	milli
/10	ore	tha	an :	\$10	mill

Address

Telephone

Web Address

Date of Inception

		<ul><li>Bonds</li><li>Other</li></ul>
Equity Value Blend Growth		Market Cap Giant Large Medium Small Micro Geo Avg Market Cap
Value Grades	%	Growth Grades

Value Grades	%
Price/Earnings	26.4
Price/Book	3.1
Price/Sales	3.14
Price/Cash Flow	15.4
Dividend Yield	0.19

Fixed-Income					
Short	Int	Long			

	High	Avg Eff Duration Avg Eff Maturity
	Med	Avg Credit Quality
	Low	Avg Wtd Coupon

Account Size Breakdown	Number of Holdings	Total Account Value(\$ mil)	Number of Accounts
Less than \$250,000		10.0	0
\$250,000-\$1 million		12.0	0
\$1 million-\$10 million		21.0	0
More than \$10 million		0.0	

			- 1 4	I TOULUCE AS	Sets Alli
-					
Por	tfolio Ana	<b>alysis</b> 12-31-04			
Share (2004		Total Stocks Total Fixed-Income Avg Turnover Ratio	 100%		% Net Assets
$\odot$	40	NASDAQ 100 Tru	st Shares		100.0
		_			
					_
	_	_			_
	_				_
	_				_
					_
					_
Sect	or Weightin	g		ortfolio %	S&P 500 %
6	Informati	on Economy		63.6	21.6
k	Software			19.8	4.4
	Hardware			35.5	10.1
in in its second					3 0
	Modia			53	20

Sect	or Weighting	Portfolio %	S&P 500 %
0	Information Economy	63.6	21.6
k	Software	19.8	4.4
	Hardware	35.5	10.1
Ŷ	Media	5.3	3.8
	Telecommunication	3.0	3.2
œ	Service Economy	33.7	45.9
••0	Healthcare Services	14.2	12.2
	Consumer Services	15.4	9.1
lii <sub>o</sub>	Business Services	4.1	4.1
\$	Financial Services	0.0	20.5
Ъ	Manufacturing Economy	2.8	32.5
A	Consumer Goods	0.0	9.2
٥	Industrial Goods	2.5	12.8
٥	Energy	0.3	7.5
9	Utilities	0.0	3.0
Fee	Information		
\$1 r	nillion-\$5 million 1.00		

# 100 W. Lawrence Street Appleton WI 54911 \$1 million-\$5 million

Appleton WI 54911	\$5 million-\$20	million
920-993-7727	More than \$20	million
www.appletongrouponline.com		

0.75 0.50

% Portfolio Tax-Managed 0.0% AIMR Compliance Date © 2005 Morningstar, Inc. All rights reserved. The information, data, analyses and opinions contained herein (1) include the confidential and proprietary information of Morningstar, (2) may not be copied or redistributed, (3) do not constitute investment advice offered by Morningstar, (4) are provided solely for informational purposes and therefore are not an offer to buy or sell a security, and (5) are not warranted to be correct, complete or accurate. Except as otherwise required by law, Morningstar shall not be responsible for any trading decisions, damages or other losses resulting from, or related to, this information, data, analyses or opinions or their use. This report is supplemental sales literature. If applicable it must be preceded or accumpanied by a prospectus, or equivalent, and disclosure statement.



# **Appleton Group - Russell 2000 Growth**

Category

Appleton Group, LLC	p = 1103001	2000			••				DNP	raung	<b>ACCOU</b> 225	nts	\$5 mil	Small Growth
Customization Exclude securities Modify sector weightings Consult with portfolio manager Consult with portfolio administrator Tax Lot Harvest Rpt to Advisor Access daily portfolio holdings Access daily performance	By Req No Proact By Req By Req By Req By Req										~~~		100 60 40 20 10	Growth of \$10,000 Separate Account: \$13,470 Index: SdP 500 \$11,128 Index: Russ 2000 Gr \$11,859
Access daily risk/MPT stats Annual tax document	No Proact												4	<b>Performance Quartile</b> (within category)
Tax-Efficiency		1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	12-04	History
Use of tax-optimization software Use of tax-lot trading strategies Ability to harvest tax losses Trades analyzed by holding period	No No No										-14.96 7.13 15.3 14	44.51 15.84 -4.03 65	9.62 -10.87 -14.31 67	Total Return% +/- S&P 500 +/- Russ 2000 Gr Total Rtn % Rank Cat
Lg-term cap gain use in position chgs Analysis of taxable income streams Sell high cost positions first	No No										0.00 0.00 0.00	0.00 0.00 0.00		<b>Dispersion</b> High Low Median
Short-term gain flag before trade Analysis of loss candidates	No No Moderately Flexible				_								5	Std Dev of Accounts Product Assets \$mil

Cash

Bonds

Other

Market Cap

Giant

Large

Small

Micro

Geo Avg Market Cap

**Growth Grades** 

Projected Erngs

Trailing Earnings

Book Value Sales

Cash Flow

Medium

U.S. Stocks

Non-U.S. Stocks

%

0.0

99.9

0.1

0.0

0.0

%

0.0

0.0

16.5

65.3

18.2

\$ mil 874

%

1.7

3.3

5.5

\_\_\_\_

\_\_\_\_

100 W. Lawrence Street

Appleton WI 54911

920-993-7727

2002-01

Morningstar

Overall Rating

Number of

Accounts

Total

Assets

Flexibility Level **Moderately Flexible** 

Portfolio Manager(s)

Current Inv	estment Style
Composition	as of 12-31-04





Time Period	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
3 Yr	_	_	DNP
5 Yr	_	_	DNP
10 Yr	_	_	DNP

Performance 13	2-31-04
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Operations

Product Focus

Retail Minimum (\$000)

% Portfolios Customized

Customization Minimum (\$000)

Institutional Minimum (\$000)

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2000					_
2001					
2002	-0.83	-3.51	-5.38	-6.09	-14.96
2003	-5.24	21.88	11.14	12.59	44.51
2004	0.58	-0.51	-4.44	14.64	9.62
Trailing	Total Return%	+/- S&P 500	+/-Russ 2000 Gr	% Rank All Cat	Growth of \$10,000
1 Mo	3.04	-0.36	-0.55	52 73	10,304
3 Mo	14.64	5.41	-0.44	15 45	11,464
1 Yr	9.62	-1.25	-4.69	60 67	10,962
3 Yr	10.44	6.86	4.65	33 29	13,470
5 Yr					
10 Yr Avg					
15 Yr Avg	_	—	—		—

Risk Analysis 12-3	1-04	
	Standard Index S&P 500	Best Fit Index Wil 4500
Alpha	8.10	1.57
Beta	0.60	0.74
R-Squared	33	56
Standard Deviation		17.22
Mean		10.44
Sharpe Ratio		0.63
Average 12-Month Yield		0.34%

Retail

\$1.000

100.0%

\$100

Equit	y		
Value	Blend	Growth	1
			Large
			Mid
			Mid Small
			hall

Value Grades	%
Price/Earnings	12.3
Price/Book	3.0
Price/Sales	1.63
Price/Cash Flow	7.4
Dividend Yield	0.34

<b>Fixed</b>	Inco	ome
Short	Int	Lon

Address

Telephone

Web Address

Date of Inception

Int	Long			
		High	Avg Eff Duration	
		-	Avg Eff Maturity	
		Med	Avg Credit Quality	
		Low	Avg Wtd Coupon	

Account Size Breakdown	Number of Holdings	Total Account Value(\$ mil)	Number of Accounts
Less than \$250,000		10.0	0
\$250,000-\$1 million		12.0	0
\$1 million-\$10 million		21.0	0
More than \$10 million		0.0	

Portfo	olio Ana	<b>alysis</b> 12-31-04			
Share (2004-03	Chg ) 000	Total Stocks Total Fixed-Income Avg Turnover Ratio	 100%		% Net Assets
۲	18	iShares Russell 20	000 Growth Index		100.0
	_				_
		_			
	_				_
	—				_
	_				_
					—
		_			_
	_				_
					_
	—	_			_
Sector V	Weightin	g		Portfolio %	S&P 500 %
δIn	formati	on Economy		24.9	21.6
N S	oftware			8.5	4.4
L. H	ardware			12.6	10.1
<b>₽</b> N	ledia			1.7	3.8

k	Software	8.5	4.4
	Hardware	12.6	10.1
ψ	Media	1.7	3.8
	Telecommunication	2.1	3.2
Œ	Service Economy	52.7	45.9
•••0	Healthcare Services	19.6	12.2
	Consumer Services	10.0	9.1
III	Business Services	12.7	4.1
\$	Financial Services	10.4	20.5
Ъ	Manufacturing Economy	22.4	32.5
A	Consumer Goods	4.5	9.2
٥	Industrial Goods	13.4	12.8
0	Energy	4.5	7.5
2	Utilities	0.0	3.0
Foo	Information		

1 00

Fee Information \$1 million-\$5 million \$5 million-\$20 million

0.75 0.50

More than \$20 million www.appletongrouponline.com

% Portfolio Tax-Managed 0.0% AIMR Compliance Date © 2005 Morningstar, Inc. All rights reserved. The information, data, analyses and opinions contained herein (1) include the confidential and proprietary information of Morningstar, (2) may not be copied or redistributed, (3) do not constitute investment advice offered by Morningstar, (4) are provided solely for informational purposes and therefore are not an offer to buy or sell a security, and (5) are not warranted to be correct, complete or accurate. Except as otherwise required by law, Morningstar shall not be responsible for any trading decisions, damages or other losses resulting from, or related to, this information, data, analyses or opinions or their use. This report is supplemental sales literature. If applicable it must be preceded or accompanied by a prospectus, or equivalent, and disclosure statement.



#### ~~~~ \/ . ... Appl

No

No

No

No

No

No

. . . ....

...

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Ability to harvest tax losses

Sell high cost positions first

Analysis of loss candidates

Trades analyzed by holding period

Lg-term cap gain use in position chgs

Analysis of taxable income streams

Short-term gain flag before trade

Appleton Group -	Russell	2000	) Va	lue					Morning Overall I DNP		Numbe Accou 225		Total Assets \$5 mil	<b>Morningstar Category</b> Small Value
Customization										ļ				Growth of \$10,000
Exclude securities	By Req										-			<ul> <li>Separate Account:</li> </ul>
Modify sector weightings	No												40	\$15,884
Consult with portfolio manager	Proact													<ul> <li>Index:</li> </ul>
Consult with portfolio administrator	By Req												20	S&P 500 \$11.128
Tax Lot Harvest Rpt to Advisor	By Req												10	— Index:
Access daily portfolio holdings	By Req													Russ 2000 Val
Access daily performance	By Req													\$15,828
Access daily risk/MPT stats Annual tax document	No Proact													<b>Performance Quartile</b> (within category)
Tax-Efficiency		1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	12-04	History
Use of tax-optimization software	No							_	_		2.07	45.99	6.60	Total Return%
Use of tax-lot trading strategies	No		—	_			—	_	_	_	24.16	17.32	-10.87	+/- S&P 500
Ability to harvest tax losses	No	_		_					_		13.5	-0.04	-22.25	+/- Russ 2000 Val

%

0.2

99.6

0.1

0.0

0.2

%

0.0

0.0

16.6 69.0

14.4

\$ mil 922

%

2.5

0.1

-3.6

\_\_\_\_

Flexibility Level	Moderately Flexible
Portfolio Manager(s)	

naung ar	IU RISK 12-31-04	ł	
Time Period	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
3 Yr	_		DNP
5 Yr	_		DNP
10 Yr	_	_	DNP

Performance 12	2-31-04
----------------	---------

Operations

Product Focus

Retail Minimum (\$000)

% Portfolios Customized

Customization Minimum (\$000) Institutional Minimum (\$000)

Doting and Disk 12 01 04

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2000		_	_	_	_
2001					_
2002	9.19	-0.24	-4.25	-2.13	2.07
2003	-3.00	20.18	7.84	16.13	45.99
2004	3.79	-3.72	-5.34	12.67	6.60
Trailing	Total Return%	+/- S&P 500	+/-Russ 2000 Val	% Rank All Cat	Growth of \$10,000
1 Mo	1.63	-1.77	-0.76	72 91	10,163
3 Mo	12.68	3.45	-0.52	27 58	11,267
1 Yr	6.60	-4.27	-15.65	71 99	10,658
3 Yr	16.68	13.10	0.18	13 56	15,884
5 Yr	_		_		_
10 Yr Avg	_		_		_
15 Yr Avg	—	—	—		_

Risk Analysis 12-	31-04	
	Standard Index S&P 500	Best Fit Index Mstar Small Value
Alpha	14.41	4.01
Beta	0.45	0.63
R-Squared	25	59
Standard Deviation		15.38
Mean		16.68
Sharpe Ratio		1.14
Average 12-Month Yie	ld	1.71%

Retail

\$1.000

\$5,000

100.0%

# **Current Investment Style** Composition as of 12-31-04

\_

Cash

Bonds

Other

Market Cap

Giant

Large

Small

Micro

Geo Avg Market Cap

**Growth Grades** 

Projected Erngs

Trailing Earnings

Appleton WI 54911

www.appletongrouponline.com

920-993-7727

2002-01

Book Value

Cash Flow

Sales

Medium

U.S. Stocks

Non-U.S. Stocks



# Equity Value Blend Growth Large Mid Smal

Value Grades	%
Price/Earnings	13.7
Price/Book	1.7
Price/Sales	0.81
Price/Cash Flow	5.2
Dividend Yield	1.71

# Fixed-Income Short

Address

Telephone Web Address

Date of Inception

t	Int	Long		
			High	Avg Eff Duration Avg Eff Maturity
			Med	Avg Credit Quality
			Low	Avg Wtd Coupon

Account Size Breakdown	Number of Holdings	Total Account Value(\$ mil)	Number of Accounts
Less than \$250,000		10.0	0
\$250,000-\$1 million		12.0	0
\$1 million-\$10 million		21.0	0
More than \$10 million		0.0	

	· –	— — — Std De	ev of Accounts
_	.   _	5 Produ	ct Assets \$mil
Portfo	lio Ana	alysis 12-31-04	
Share (2004-03)	Chg 000	Total Stocks — Total Fixed-Income — Avg Turnover Ratio 100%	% Net Assets
٠	5 	iShares Russell 2000 Value Index — —	100.0
	_	_	
		_	
		_	_
			_
		—	—
		—	—
		—	_
			_
		—	
		—	—
		—	
			_
	_	_	_
Sector V	Veightin	g Portfolio	% S&P 500 %
δIn	formati	on Economy 9	.4 21.6
Sc	oftware	1.	.8 4.4

0.00

0.00

0.00

6

39

0.00

0.00

0.00

99

Sect	or Weighting	Portfolio %	S&P 500 %
6	Information Economy	9.4	21.6
k	Software	1.8	4.4
	Hardware	4.6	10.1
ψ	Media	1.8	3.8
	Telecommunication	1.3	3.2
œ	Service Economy	54.7	45.9
•••	Healthcare Services	4.4	12.2
	Consumer Services	8.3	9.1
lii,	Business Services	8.0	4.1
\$	Financial Services	33.9	20.5
Ъ	Manufacturing Economy	35.9	32.5
A	Consumer Goods	5.7	9.2
Φ	Industrial Goods	18.6	12.8
٥	Energy	5.9	7.5
9	Utilities	5.7	3.0
Fee	Information		
\$1 r	million-\$5 million 1.00		

0.75

0.50

# 100 W. Lawrence Street \$1 million-\$5 million

22 IIIIII0II-270	minon
More than \$20	million

Total Rtn % Rank Cat

Dispersion

High

Low

Median

% Portfolio Tax-Managed 0.0% AIMR Compliance Date © 2005 Morningstar, Inc. All rights reserved. The information, data, analyses and opinions contained herein (1) include the confidential and proprietary information of Morningstar, (2) may not be copied or redistributed, (3) do not constitute investment advice offered by Morningstar, (4) are provided solely for informational purposes and therefore are not an offer to buy or sell a security, and (5) are not warranted to be correct, complete or accurate. Except as otherwise required by law, Morningstar shall not be responsible for any trading decisions, damages or other losses resulting from, or related to, this information, data, analyses or opinions or their use. This report is supplemental sales literature. If applicable it must be preceded or accompanied by a prospectus, or equivalent, and disclosure statement.



# Арр

Product Assets \$mil

Appleton Group - Appleton Group, LLC	S&P 500	)							Morning Overall DNP	•	Numbe Accou 225		Total Assets \$7 mil	Morningstar Category Large Blend
Customization Exclude securities Modify sector weightings Consult with portfolio manager Consult with portfolio administrator Tax Lot Harvest Rpt to Advisor Access daily portfolio holdings Access daily performance Access daily risk/MPT stats	By Req No Proact By Req By Req By Req By Req No									~~	~			<ul> <li>Separate Account: \$10,414</li> <li>Index: S4P 500 \$8,918</li> <li>Index: Wil Lg 750 \$8,700</li> </ul>
Annual tax document	Proact													<b>Performance Quartile</b> (within category)
Tax-Efficiency		1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	12-04	History
Use of tax-optimization software Use of tax-lot trading strategies Ability to harvest tax losses Trades analyzed by holding period	No No By Req No								-8.88 0.22 2.08 79	4.02 15.9 16.79 7	-14.31 7.78 7.21 12	23.62 -5.05 -4.94 81	6.19 -10.87 -10.97 92	Total Return% +/- S&P 500 +/- Wil Lg 750 Total Rtn % Rank Cat
Lg-term cap gain use in position chgs Analysis of taxable income streams Sell high cost positions first Short-term gain flag before trade	By Req By Req By Req No							0.00 0.00 —	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00		<b>Dispersion</b> High Low Median
Analysis of loss candidates	By Req			—	—	—								Std Dev of Accounts

—

Cash

Bonds

Other

Market Cap

Geo Avg Market Cap

**Growth Grades** 

Projected Erngs

Trailing Earnings

Book Value

Cash Flow

Sales

Giant

Large

Small Micro

Medium

U.S. Stocks

Non-U.S. Stocks

%

0.0

100.0

0.0

0.0

0.0

%

53.0

37.1

9.9 01

0.0

%

6.6

4.4

7.5

\$ mil

47,674

\_\_\_\_

Portfolio Manager(s)

**Flexibility Level** 

Operations Product Focus

Retail Minimum (\$000)

% Portfolios Customized

% Portfolio Tax-Managed

Customization Minimum (\$000) Institutional Minimum (\$000)

# **Current Investment Style** Composition as of 12-31-04



Rating and Risk 12-31-04								
Time Period	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating					
3 Yr			DNP					
5 Yr	_		DNP					
10 Yr	_		DNP					

**Highly Flexible** 

Performance 12-31-04							
		1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total	
20	00	-3.02	-5.35	-2.81	1.00	-8.88	
20	01	1.09	-1.65	0.73	2.94	4.02	
20	02	-4.86	-6.91	-3.33	-0.25	-14.31	
20	03	-5.06	13.79	2.50	11.64	23.62	
2004		-0.97	1.57	-2.89	8.70	6.19	
Tra	ailing	Total Return%	+/- S&P 500	+/-Wil Lg 750	% Rank All Cat	Growth of \$10,000	
1	Mo	2.75	-0.65	-0.74	57 75	10,275	
3	Mo	8.69	-0.54	-0.59	59 68	10,870	
1	Yr	6.19	-4.68	-4.78	72 92	10,618	
3	Yr	4.00	0.42	0.16	80 57	11,211	
5	Yr	1.29	3.59	4.04	74 32	10,414	
10	Yr Avg	_		_			
15	Yr Avg			_			

Risk Analysis 12-3	31-04	
	Standard Index S&P 500	Best Fit Index Russ 1000 Growth
Alpha	1.39	3.38
Beta	0.54	0.52
R-Squared	54	55
Standard Deviation		11.42
Mean		4.00
Sharpe Ratio		0.29
Average 12-Month Yiel	d	1.57%

Retail

\$1,000

\$50,000

100.0%

0.0%

Equit	Equity						
Value	Value Blend Growth						
			Large				
			Mid				
			Small				

1

Value Grades	%
Price/Earnings	17.7
Price/Book	2.8
Price/Sales	1.54
Price/Cash Flow	7.8
Dividend Yield	1.57

Fixed	Inco	ome
Short	Int	Lon

Address

Int	Long			
		High	Avg Eff Duration	
		_	Avg Eff Maturity	
		Med	Avg Credit Quality	
		Low	Avg Wtd Coupon	

Account Size Breakdown	Number of Holdings	Total Account Value(\$ mil)	Number of Accounts
Less than \$250,000		10.0	0
\$250,000-\$1 million		12.0	0
\$1 million-\$10 million		21.0	0
More than \$10 million		0.0	

Portfo	lio Ana	<b>alysis</b> 12-31-04		
Share (2004-03)	Chg 000	Total Stocks Total Fixed-Income Avg Turnover Ratio	 100%	% Net Assets
۲	14	SPDRs		100.0
		_		_
				_
		—		
		_		
				_
	_			_
	—	_		_
				_
		_		_
				_
		—		—
	_			
Sector W	/eightin	19	Portfolio %	S&P 500 %
		on Economy	21.9	21.6
	ftware	,	4.3	4.4
	rdware		10.1	10.1
	edia		4.3	3.8
Tel	ecomm	unication	3.3	3.2
C∎ Se	rvice E	conomy	46.2	45.9
🔧 He	althcare	e Services	12.5	12.2
Co.	neumor	Services	Q ()	0 1

		G	Service Economy		46.2	45.9
Total Account	Number of	*0	Healthcare Services		12.5	12.2
Value(\$ mil)	Accounts		Consumer Services		9.0	9.1
10.0 12.0	0 0	111,0	Business Services		4.0	4.1
21.0	0	\$	Financial Services		20.6	20.5
0.0		Ъ	Manufacturing Eco	nomy	31.9	32.5
		4	Consumer Goods		9.3	9.2
		¢	Industrial Goods		12.6	12.8
		0	Energy		7.1	7.5
		9	Utilities		2.9	3.0
		Fee	Information			
100 W. Lawrend	e Street	\$1 r	million-\$5 million	1.00		
Appleton WI 549	911	\$5 r	million-\$20 million	0.75		

#### Appleton WI 54911 Telephone 920-993-7727 More than \$20 million 0.50 Web Address www.appletongrouponline.com Date of Inception 2000-01 AIMR Compliance Date

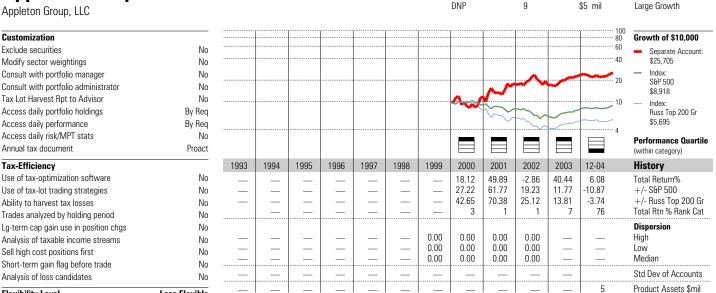
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# **Appleton Group - NASDAQ 100 PLUS**

Less Flexible

Appleton Group, LLC



Cash

Bonds

Other

Market Cap

Geo Avg Market Cap

**Growth Grades** 

Projected Erngs

**Trailing Earnings** 

**Book Value** 

Cash Flow

Sales

Giant

Large

Small

Micro

Medium

U.S. Stocks

Non-U.S. Stocks

%

0.0

96.6

3.4

0.0

0.0

%

40.5

35.6

23.8

01

0.0

\$ mil

%

10.9

7.3

36.4

24,703

Morningstar

**Overall Rating** 

# Flexibility Level

Portfolio Manager(s)

Ratin Time

ng and	<b>Risk</b> 12-31-04	ļ	
	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
	_		DNP

Period	Rtn vs Cat	Risk vs Cat	Risk-Adj Rating
3 Yr	_	_	DNP
5 Yr	_	_	DNP
10 Yr	_	_	DNP

Perforn	nance 12	2-31-04			
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2000	19.44	-27.52	-3.15	40.74	18.12
2001	33.35	-13.61	33.88	-2.65	49.89
2002	-3.40	32.64	-14.36	-11.25	-2.86
2003	-1.60	18.36	8.02	11.64	40.44
2004	-2.74	0.70	-3.76	12.53	6.08
Trailing	Total		+/-Russ	% Rank	Growth of
	Return%	S&P 500 I	op 200 Gr	All Cat	\$10,000
1 Mo	2.75	-0.65	-0.88	57 83	10,275
3 Mo	12.54	3.31	4.84	28 13	11,253
1 Yr	6.08	-4.79	2.34	73 76	10,607
3 Yr	13.11	9.53	14.94	23 1	14,509
5 Yr	20.70	23.00	31.40	51	25,705
10 Yr Avg			_		
15 Yr Avg			_		_

Risk Analysis 12	2-31-04	
	Standard Index S&P 500	Best Fit Index Russ 2000 Value
Alpha	13.83	6.68
Beta	0.17	0.46
R-Squared	1	13
Standard Deviation		26.15
Mean		13.11
Sharpe Ratio		0.60
Average 12-Month Yi	eld	0.19%

### **Current Investment Style** Composition as of 12-31-04



# Equity Value Blend Growth Large Mid Smal

Value Grades	%
Price/Earnings	26.4
Price/Book	3.1
Price/Sales	3.14
Price/Cash Flow	15.4
Dividend Yield	0.19

### Fixed-Income Short

	Int	Long			
Γ			High	Avg Eff Duration	-
┞			2	Avg Eff Maturity	-
			Med	Avg Credit Quality	-
			Low	Avg Wtd Coupon	-

Œ	Service E	conomy		33.7	45.9
	Telecomm				3.2
Ų	Media			5.3	3.8
	Hardware			35.5	10.1
×.	Software			19.8	4.4
0		on Economy		63.6	21.6
Secto	or Weightin	g		Portfolio %	S&P 500 %
	_				_
	—				_
	_				_
	—	—			
	—				
	_				_
		_			
	_				_
	—	—			—
	_				_
	—				
$\Theta$	-371	NASDAQ 100 Trus	st Shares		100.0
Share (2004-	,	Total Stocks Total Fixed-Income Avg Turnover Ratio	100%		% Net Assets
		alysis 12-31-04			

k.	Software	19.8	4.4			
	Hardware	35.5	10.1			
Ŷ	Media	5.3	3.8			
	Telecommunication	3.0	3.2			
œ	Service Economy	33.7	45.9			
••0	Healthcare Services	14.2	12.2			
	Consumer Services	15.4	9.1			
IIIe	Business Services	4.1	4.1			
\$	Financial Services	0.0	20.5			
Ъ	Manufacturing Economy	2.8	32.5			
4	Consumer Goods	0.0	9.2			
٥	Industrial Goods	2.5	12.8			
•	Energy	0.3	7.5			
9	Utilities	0.0	3.0			
Fee	Fee Information					

Morningstar

Category Large Growth

Total

Assets

Number of

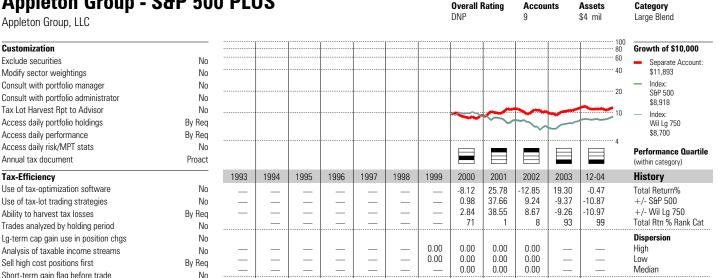
Accounts

10 Yr Avg — - 15 Yr Avg — -			Low		Avg Credit Quality Avg Wtd Coupon			lecommunication		
Alpha Beta R-Squared Standard Deviation	l andard Index S&P 500 13.83 0.17 1	Best Fit Index Russ 2000 Value 6.68 0.46 13 26.15	Account Size Breakdown Less than \$250,000 \$250,000-\$1 million \$1 million-\$10 million More than \$10 million	Number of Holdings —— —— ——	Total Account Value(\$ mil) 2.0 3.0 0.0	Number of Accounts 0 0	He Co E Co Bu S Fir	ervice Economy ealthcare Services onsumer Services usiness Services nancial Services anufacturing Eco	nomy	
Mean Sharpe Ratio Average 12-Month Yield		13.11 0.60 0.19%					✿ In ♦ En	onsumer Goods dustrial Goods nergy ilities		
Operations Product Focus Retail Minimum (\$000) Customization Minimum (\$00 Institutional Minimum (\$000 % Portfolios Customized % Portfolio Tax-Managed			Address Telephone Web Address Date of Inception AIMR Compliance Dat		100 W. Lawrence Appleton WI 549 920-993-7727 www.appletongr 2000-01	11	\$5 milli More th	rmation on-\$5 million on-\$20 million an \$20 million	1.00 0.75 0.50	

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# Appleton Group - S&P 500 PLUS



Cash

Bonds

Market Cap

Geo Avg Market Cap

**Growth Grades** 

Projected Erngs

Trailing Earnings

**Book Value** 

Cash Flow

Sales

• Other

Giant

Large

Small

Micro

Medium

U.S. Stocks

Non-U.S. Stocks

%

0.0

100.0

0.0

0.0

0.0

%

53.0

371

9.9

01

0.0

\$ mil

%

6.6

4.4

7.5

Consumer Goods

Industrial Goods

¢

47,674

### Portfolio Manager(s)

Rating and Risk 12-31-04

Performance 12-31-04

1st Qtr

-6.21

14.69

-8 85

-8.05

-3.80

Total

2.75

8.69

-0 47

1.15

3.64

Risk Analysis 12-31-04

Return%

Morningstar Rtn vs Cat

2nd Qtr

-7.84

-7.08

-0 47

13.77

-0.65

+/-

S&P 500

-0.65

-0.54

-2.43

5.94

Standard Index

S&P 500

0.37

0.17

3

-11 34

Morningstar Risk vs Cat

3rd Qtr

-3.53

18.76

5 54

2.13

-4.20

+/-Wil

Lg 750

-0.74

-0.59

-11 44

-2.69

6.39

Time Period

3 Yr

5 Yr

10 Yr

2000

2001

2002

2003

2004

Trailing

1 Mo 3 Mo

1 Yr

3 Yr

5 Yr

Alpha

Beta

Mean

**R-Squared** 

Sharpe Ratio

Standard Deviation

Average 12-Month Yield

10 Yr Avg 15 Yr Avg

Analysis of loss candidates

Flexibility Level

Composition	as of 12-31-04



ting	Equit	y		
ing	Value	Growth	I	
				Large
				Mid
				Mid Small
tal				

Value Grades	%
Price/Earnings	17.7
Price/Book	2.8
Price/Sales	1.54
Price/Cash Flow	7.8
Dividend Yield	1.57

Int	Long		
		플 Avg Eff Duration	
		Avg Eff Maturity	
		Avg Credit Quality	
		F Avg Wtd Coupon	

Account Size Breakdown	Number of Holdings	Total Account Value(\$ mil)	Number of Accounts
Less than \$250,000			_
\$250,000-\$1 million		2.0	0
\$1 million-\$10 million		2.0	0
More than \$10 million		0.0	

D //		• •		
Portfo		<b>alysis</b> 12-31-04		
Share (2004-03)	Chg 000	Total Stocks Total Fixed-Income Avg Turnover Ratio	 100%	% Net Assets
۲	16	SPDRs		100.0
	_			_
	_			
	—			
	_			
	_			
	_			
	—	—		_
		—		—
	_			_
	_			_
	_			
				—
Sector \	Neightin	g	Portfolio %	S&P 500 %
o In	formati	on Economy	21.9	21.6
N Se	oftware		4.3	4.4
🛄 на	ardware		10.1	10.1
U M	ledia		4.3	3.8
E Te	elecomm	unication	3.3	3.2
C∎ S	ervice E	conomy	46.2	45.9
<b>*</b> 0 H	ealthcare	Services	12.5	12.2
E Co	onsumer	Services	9.0	9.1
🖆 Bu	usiness S	Services	4.0	4.1
	nancial S		20.6	20.5
∟ №	lanufact	uring Economy	31.9	32.5

#### 0 Energy Utilities Operations Fee Information 100 W. Lawrence Street \$1 million-\$5 million 1 00 Product Focus Retail Address Retail Minimum (\$000) \$1.000 Appleton WI 54911 0.75 \$5 million-\$20 million Customization Minimum (\$000) \$1,000 Telephone 920-993-7727 More than \$20 million 0.50 Institutional Minimum (\$000) Web Address www.appletongrouponline.com % Portfolios Customized 100.0% Date of Inception 2000-01 % Portfolio Tax-Managed 0.0% AIMR Compliance Date

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9.3

12.6

71

29

9.2

12.8

75

3.0

Page 8 of 8

Morningstar

Std Dev of Accounts

Product Assets \$mil

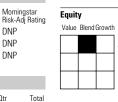
4

Total

Number of

Morningstar

# **Current Investment Style**



By Req

Less Flexible

DNP

DNP

DNP

-8.12

25.78

-12 85

19.30

-0.47

10,358

11,893

Best Fit Index

JSE Gold ND

3 33

-0.09

15.68

1 15

0.06

1.57%

5

4th Qtr

9.94

-1.04

-8 86

11.64

8.70

94 91

66 22

Value Grades	%
Price/Earnings	17.7
Price/Book	2.8
Price/Sales	1.54
Price/Cash Flow	78

% Rank All Cat	Growth of \$10,000	Price/Cash Flow Dividend Yield
57 75	10,275	Fixed-Income
58 68	10,870	
10099	9 952	Short Int Long

Short	Int	Long			
			High Med Low		Avg Eff Durat Avg Eff Matur Avg Credit Qu Avg Wtd Cou

Account Size Breakdown	Number of Holdings	Total Account Value(\$ mil)	Number of Accounts
Less than \$250,000			_
\$250,000-\$1 million		2.0	0
\$1 million-\$10 million		2.0	0
More than \$10 million	_	0.0	_

# AG Appleton Group Portfolio Benchmark: Standard & Poor's 500

**Portfolio Value** \$250,000.00

Analysis																		
Composition %	Portfolio	Bmark							nt Inve	estme	nt Style	e %				ne Inves	tment Style %	
Cash	2.77	0.00						Style Value	Core	Growth				Matur Short	ity Interm	long		
<ul> <li>US Stocks</li> </ul>	89.26	99.80						19	20	20	1	0'		0	0	ГЛ		
Non-US Stocks	0.70	0.00						15	20	20	Large	5126			0		High Quality	
Bonds	6.88	0.00				<b>-</b>		5	3	6	Medi	um		0	0	0	Medium	
<ul> <li>Other</li> </ul>	0.42	0.20						7	8	7	Small	1		0	100	0	Low	
Not Classified	0.00	0.00									]							
Sector Weightings																posure		
% of Stocks	Portfolio	_ Bmark													Assets		Portfolio	Bmark
Information	26.58	21.60	¢												ricas		99.61	100.00
Software	6.95	4.40	k			_									h Ame		99.61	100.00
Hardware	14.14	10.10												Latin	Ame	rica	0.00	0.00
Media	2.80	3.80	Ŷ											Grea	iter Ei	urope	0.24	0.00
Telecommunication	2.69	3.20												Unite	ed Kin	gdom	0.00	0.00
Service	37.10	45.90	œ											Euro	pe-De	velopir	ng 0.04	0.00
Healthcare Services	10.44	12.20	*0											Euro	pe-Em	nerging	0.00	0.00
Consumer Services	9.40	9.10												Afric	а		0.20	0.00
Business Services	4.45	4.10	111.											Grea	ter A	sia	0.15	0.00
Financial Services	12.76	20.50	\$											Japa			0.00	0.00
Manufacturing	36.37	32.50	2												ralasia	а	0.00	0.00
Consumer Goods	5.99	9.20	æ											Asia	Deve	loping	0.14	0.00
Industrial Materials	14.52	12.80	¢												Emer		0.01	0.00
Energy	3.76	7.50	0											Not	Classi <sup>,</sup>	fied	0.00	0.00
Utilities	12.10	3.00															2.00	2.00
Not Classified	0.00	0.00	 % 0	5	10	15	20	25	30		35	40	45	50				

Data Updated Through:

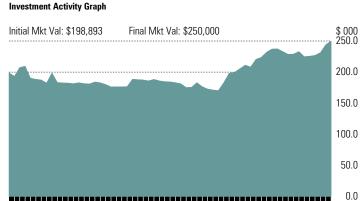
12-31-2004

# Performance

Trailing Returns	Returns % Through 12-31-2004						
	3Mo	1Yr	3Yr	5Yr	10Yr		
Pre-Tax Portfolio Return	10.15	7.67	9.97	4.68			
Benchmark Return	9.23	10.90	3.63	-2.26	12.10		

# **Best/Worst Time Periods**

	3Months	Return%	1 Year	Return% 3 Years	Return%
Best	04-03/06-03	17.24	03-03/02-04	38.56 01-02/12-04	9.97
Worst	04-00/06-00	-10.53	04-00/03-01	-13.59 04-00/03-03	-6.66



#### 2000 2001 2002 2003

# Holdings

Top 5 holdings out of 6	Туре	Holding Value \$	% Assets
Appleton Compass Classic - Mgd Inc	SA	50,000.00	20.00
Appleton Compass Classic - NASDAQ 100	SA	50,000.00	20.00
Appleton Compass Classic - DJIA	SA	50,000.00	20.00
Appleton Compass Classic - S&P 500	SA	37,500.00	15.00
Appleton Compass Classic - Russ 2000 Val	SA	31,250.00	12.50

# Next 1 holdings out of 6 Appleton Compass Classic - Russ 2000 Gr

Туре Holding Value \$ % Assets SA 31,250.00 12.50

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# AG Appleton Group Portfolio Benchmark: Standard & Poor's 500

# Fundamental Analysis

Portfolio Value \$250,000.00

Market Maturity			Geometric Avg Capitalization (\$Mil)	Valuation Multiples
% of Stocks	Portfolio	Bmark	Portfolio 13,297.18	Price/Earnings
Developed Markets	99.99	100.00	Benchmark 46,220.00	Price/Book
Emerging Markets	0.01	0.00		Price/Sales
Not Available	0.00	0.00		Price/Cash Flow
Type Weightings				Profitability Por
% of US Stocks	Portfolio	Bmark		% of US Stocks
High Yield	12.47	12.72		Net Margin
Distressed	3.15	1.17		ROE
Hard Asset	5.64	8.10		ROA
Cyclical	15.06	12.45		Debt/Captal
Slow Growth	24.60	26.20		
Classic Growth	24.98	31.46		
Aggressive Growth	5.73	5.61		
Speculative Growth	7.93	2.13		
Not Available	0.45	0.16	I	
		ç	0 5 10 15 20 25 30 35 40 45 50	

tipl	es	Portfolio	Bmark	Interest Rat	e Risk		Portfolio	
js		18.00	23.70	Maturity			6.30	
		2.71	4.20					
		1.69	3.00	Duration (†	total port	folio)	4.20	
lov	V	9.42	14.70	Avg Credit	Avg Credit Quality			
F	Portfolio		Bmark	Credit Quali	ty			
	2002	2003	2003	% of Bonds				
		10.80	11.96	Govt.	0.00	BB	35.00	
		14.73	18.32	AAA	9.00	В	46.00	
		7.38	9.28	AA	0.00	Below B	3.00	
		36.56	30.89	А	0.00	NR/NA	0.00	
				BBB	7.00			
				Fund Statist	tics			
				Potential (	Cap Gains	s Exposure		
				Avg Exper	ise Ratio		_	

# **Risk Analysis**

Risk and Return Statistics 3 Yr

Standard Deviation

Mean

Sharpe Ratio

Portfolio

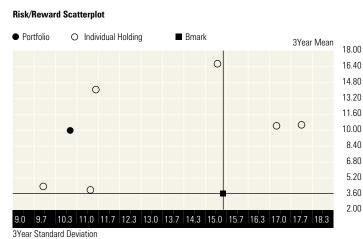
9.97

0.82 0.15

10.79 15.56

BMark

3.63



5 Yr

Portfolio

12.01

4.68

0.18

BMark

16.14

-2.26

-0.40

Performance History Graph
Portfolio
Quarterly returns +/- Benchmark in %

5 Yr

Portfolio

4.17

0.44

38

3 Yr

Portfolio

7.21

0.50

57

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10 Yr

Portfolio

BMark

17.56

12.10

0.67

**MPT Statistics** 

Alpha

Beta

R-squared



10 Yr

Portfolio

# **Appleton Group PLUS Portfolio** AG

Bmark

0.00

99.80

0.00

0.00

0.20

0.00

l Bmark

21.60

4.40 k

10.10

3.80

3.20 G

45.90

12.20

9.10 I

4.10

20.50

32.50

9.20

12.80

7.50 ٥

3.00 

0.00

0

٩

.

llie

\$

2

**A** 

Ф

% 0

5

Portfolio

2.24

89.03

0.67

7.44

0.63

0.00

Portfolio

27.39

6.88

15.02

2.84

2.65

37.02

10.94

9.03

4.53

12.49

35.61

6.24

13.88

3.40

12.05

0.00

Benchmark: Standard & Poor's 500

Analysis **Composition %** 

Cash

Bonds

Other

% of Stocks Information

Software

Hardware

Media

Service

US Stocks

Non-US Stocks

Not Classified

Sector Weightings

Telecommunication

Healthcare Services

**Consumer Services** 

**Business Services** 

**Financial Services** 

Manufacturing

Energy

Utilities

Consumer Goods

Industrial Materials

**Current Investment Style %** Fixed-Income Investment Style % Style Maturity Growth Value Core

Large Size

Medium

Small

19

5

7 8 6

20 20

3

6



Regional Exposure		
% of Assets	Portfolio	Bmark
Americas	99.61	100.00
North America	99.61	100.00
Latin America	0.00	0.00
Greater Europe	0.24	0.00
United Kingdom	0.00	0.00
Europe-Developing	0.04	0.00
Europe-Emerging	0.00	0.00
Africa	0.20	0.00
Greater Asia	0.15	0.00
Japan	0.00	0.00
Australasia	0.00	0.00
Asia-Developing	0.14	0.00
Asia-Emerging	0.01	0.00
Not Classified	0.00	0.00

High Quality

Medium

Low

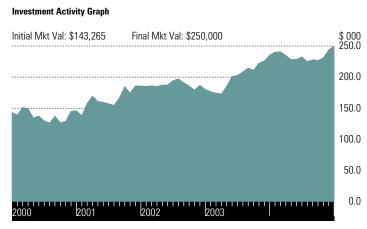
# Performance

Not Classified

Trailing Returns	Returns % Through 12-31-2004						
	3Mo	1Yr	3Yr	5Yr	10Yr		
Pre-Tax Portfolio Return	10.15	6.18	10.42	11.78			
Benchmark Return	9.23	10.90	3.63	-2.26	12.10		

# **Best/Worst Time Periods**

	3Months	Return%	1 Year	Return% 3 Years	Return%
Best	07-01/09-01	17.59	10-00/09-01	45.92 02-01/01-04	20.25
Worst	04-00/06-00	-13.14	04-02/03-03	-6.52 03-00/02-03	4.76



# Holdings

Top 5 holdings out of 6	Туре	Holding Value \$	% Assets
Appleton Compass Classic - Mgd Inc	SA	50,000.00	20.00
Appleton Compass Classic PLUS - NASDAQ 100	SA	50,000.00	20.00
Appleton Compass Classic - DJIA	SA	50,000.00	20.00
Appleton Compass Classic PLUS - S&P 500	SA	37,500.00	15.00
Appleton Compass Classic - Russ 2000 Gr	SA	31,250.00	12.50

# Next 1 holdings out of 6 Appleton Compass Classic - Russ 2000 Val

Туре Holding Value \$ % Assets 31,250.00 12.50 SA

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# AG Appleton Group PLUS Portfolio Benchmark: Standard & Poor's 500

**Fundamental Analysis** 

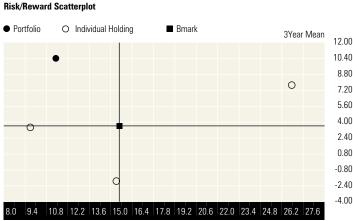
### Data Updated Through: 12-31-2004

\$250,000.00

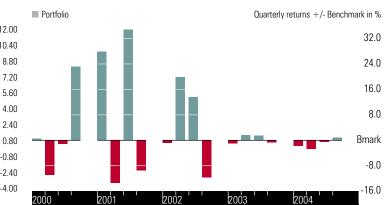
Market Maturity			Geometric Avg Capitali	ization (\$Mil)	Valuation Multiples	
% of Stocks	Portfolio	Bmark	Portfolio	12,198.26	Price/Earnings	
Developed Markets	99.99	100.00	Benchmark	46,220.00	Price/Book	
Emerging Markets	0.01	0.00			Price/Sales	
Not Available	0.00	0.00			Price/Cash Flow	
Type Weightings					Profitability Por	ť
% of US Stocks	Portfolio	Bmark			% of US Stocks	2
High Yield	12.44	12.72			Net Margin	
Distressed	3.14	1.17			ROE	
Hard Asset	5.64	8.10			ROA	
Cyclical	15.07	12.45			Debt/Captal	
Slow Growth	24.60	26.20		J		
Classic Growth	25.00	31.46				
Aggressive Growth	5.74	5.61				
Speculative Growth	7.92	2.13				
Not Available	0.44	0.16				
		9	6 0 5 10 15 20 25	i 30 35 40 45 50		

ples	Portfolio	Bmark	Interest Rat	te Risk		Portfolio	
S	20.48	23.70	Maturity			6.30	
	3.08	4.20					
	1.69	3.00	Duration (	total port	folio)	4.20	
w	9.43	14.70	Avg Credit	t Quality		BB	
Portfolic	)	Bmark	Credit Quali	ity			
2002	2003	2003	% of Bonds				
	10.81	11.96	Govt.	0.00	BB	35.00	
	14.74	18.32	AAA	9.00	В	46.00	
	7.39	9.28	AA	0.00	Below B	3.00	
	36.54	30.89	А	0.00	NR/NA	0.00	
			BBB	7.00			
			Fund Statis	tics			
				Potential Cap Gains Exposure			
			Avg Exper	nse Ratio			

# **Risk Analysis**



**Performance History Graph** 



3Year Standard Deviation

<b>Risk and Return Statistics</b>	3 Yr		5 Yr	5 Yr		10 Yr	
	Portfolio	BMark	Portfolio	BMark	Portfolio	BMark	
Standard Deviation	11.41	15.56	18.82	16.14		17.56	
Mean	10.42	3.63	11.78	-2.26		12.10	
Sharpe Ratio	0.82	0.15	0.84	-0.40		0.67	

	MPT Statistics	3 Yr	5 Yr	10 Yr
ırk		Portfolio	Portfolio	Portfolio
6	Alpha	8.31	9.95	
0	Beta	0.33	-0.07	
7	R-squared	22	0	

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0.82

0.00

22.35

5.88

11.91

2.33

2.24

31.42

8.80

7.93

3.85

10.79

46.27

4.99

12.30

3.55

25.43

0.00

Portfolio \_ Bmark

0.20

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10.10

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# **Appleton Group Balanced Income Portfolio** AG

Benchmark: Standard & Poor's 500

Cash

Other

% of Stocks Information

Software

Hardware

Media

Service

Energy

Utilities

Not Classified

Sector Weightings

Telecommunication

Healthcare Services

**Consumer Services** 

**Business Services** 

**Financial Services** 

Manufacturing

**Consumer Goods** 

Industrial Materials

Portfolio Value
\$250,000.00

Analysis **Composition %** Portfolio Bmark Current Investment Style % Style Μ 5.50 0.00 Value Core Growth Sh US Stocks 79.44 99.80 24 17 17 Large Size Non-US Stocks 0.53 0.00 Bonds 13.76 0.00



30

35

# Fixed-Income Investment Style %

aturi	ty		
ort	Interm	Long	
0	0	0	High Quality
0	0	0	Medium
0	100	0	Low

Regional Exposure		
% of Assets	Portfolio	Bmark
Americas	99.70	100.00
North America	99.70	100.00
Latin America	0.00	0.00
Greater Europe	0.18	0.00
United Kingdom	0.00	0.00
Europe-Developing	0.03	0.00
Europe-Emerging	0.00	0.00
Africa	0.15	0.00
Greater Asia	0.11	0.00
Japan	0.00	0.00
Australasia	0.00	0.00
Asia-Developing	0.11	0.00
Asia-Emerging	0.01	0.00
Not Classified	0.00	0.00

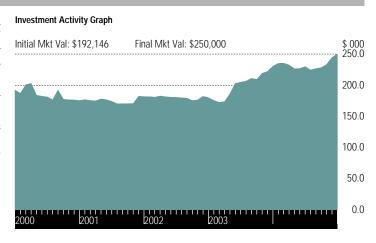
## Performance

Not Classified

Trailing Returns	Returns % Through 12-31-2004				
	3Mo	1Yr	3Yr	5Yr	10Yr
Pre-Tax Portfolio Return	9.55	8.49	11.23	5.41	
+/- Benchmark Return	0.33	-2.41	7.61	7.67	

# **Best/Worst Time Periods**

	3Months	Return%	1 Year	Return% 3 Years	Return%
Best	04-03/06-03	18.05	03-03/02-04	36.63 01-02/12-04	11.23
Worst	04-00/06-00	-10.70	04-00/03-01	-13.82 04-00/03-03	-5.09



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45

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# Holdings

Top 5 holdings out of 6	Туре	Holding Value \$	% Assets
Appleton Compass Classic - Mgd Inc	SA	100,000.00	40.00
Appleton Compass Classic - NASDAQ 100	SA	37,500.00	15.00
Appleton Compass Classic - DJIA	SA	37,500.00	15.00
Appleton Compass Classic - Russ 2000 Gr	SA	25,000.00	10.00
Appleton Compass Classic - Russ 2000 Val	SA	25,000.00	10.00

# Next 1 holdings out of 6 Appleton Compass Classic - S&P 500

Holding Value \$ % Assets Туре SA 25,000.00 10.00

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Data Updated Through: 12-31-2004

#### **Appleton Group Balanced Income Portfolio** AG Benchmark: Standard & Poor's 500

**Fundamental Analysis** 

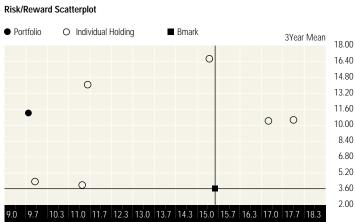
Fundamental Anal	iysis										
Market Maturity			Geometric Avg Capitalization (	\$Mil)	Valuation Multi	iples	Portfolio	Bmark	Interest Ra	te Risk	
% of Stocks	Portfolio	Bmark	Portfolio	11,846.38	Price/Earning	S	17.69	23.70	Maturity		
Developed Markets	99.99	100.00	Benchmark	46,220.00	Price/Book		2.58	4.20			
Emerging Markets	0.01	0.00			Price/Sales		1.59	3.00	Duration (	total port	folio)
Not Available	0.00	0.00			Price/Cash Fl	WO	8.91	14.70	Avg Credi	t Quality	
Type Weightings					Profitability	Portfolic		Bmark	Credit Qual	ity	
% of US Stocks	Portfolio	Bmark			% of US Stocks	2002	2003	2003	% of Bonds		
High Yield	19.88	12.72			Net Margin		10.22	11.96	Govt.	0.00	BB
Distressed	2.91	1.17			ROE		13.91	18.32	AAA	9.00	В
Hard Asset	4.96	8.10			ROA		6.60	9.28	AA	0.00	Below B
Cyclical	12.78	12.45			Debt/Captal		40.50	30.89	А	0.00	NR/NA
Slow Growth	23.88	26.20							BBB	7.00	
Classic Growth	22.87	31.46							Fund Statis	tics	
Aggressive Growth	4.95	5.61							Potential (	Cap Gains	s Exposure
Speculative Growth	7.38	2.13							Avg Exper	nse Ratio	

% 0 5 10 15 20 25 30 35 40 45 50

<b>Risk Analysis</b>	Diale	A	luce in
	RISK	Ana	IYSIS

Not Available

0.40



0.16

3Year Standard Deviation

<b>Risk and Return Statistics</b>	3 Yr		5 Yr		10 Yr		MPT Statistic
	Portfolio	BMark	Portfolio	BMark	Portfolio	BMark	
Standard Deviation	9.74	15.56	11.65	16.14		17.56	Alpha
Mean	11.23	3.63	5.41	-2.26		12.10	Beta
Sharpe Ratio	1.05	0.15	0.28	-0.40		0.67	R-squared

	γĽ	ч	-Щ	-"	-1 <sup></sup>	Bmark
) )		•				-6.0
)	2000 ' '	2001 ' '	2002	2003	2004	-12.0

MPT Statistics	<u>3 Yr</u>	5 Yr	10 Yr
	Portfolio	Portfolio	Portfolio
Alpha	8.61	4.71	
Beta	0.43	0.40	

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Portfolio

6.30

4.20

35.00

46.00

3.00

0.00

12.0

6.0

BB

**Portfolio Value** \$250,000.00

Quarterly returns +/- Benchmark in %

Performance History Graph

Portfolio

# **Appleton Group Tax Mgd Growth** AG

Benchmark: Standard & Poor's 500

**Portfolio Value** \$250,000.00

Analysis													
Composition %	Portfolio	Bmark		Curre	ent	Inves	stmen	t Style %	Fix	ed-Incon	ne Inves	tment Style %	
Cash	2.77	0.00		Style Value	Co	re (*	Growth			urity t Interm	long		
<ul> <li>US Stocks</li> </ul>	89.26	99.80		20	Т	18	21	Large Size			0	High Quality	
Non-US Stocks	0.70	0.00			+			Large Size				Tilgh Quality	
🗕 Bonds	6.88	0.00		5		3	6	Medium	0	0	0	Medium	
Other	0.42	0.20		7		8	7	Small	0	100	0	Low	
Not Classified	0.00	0.00			_								
Sector Weightings										ional Ex	posure		
% of Stocks	Portfolio	_ Bmark	•							f Assets		Portfolio	Bn
Information Software	<b>26.60</b> 6.97	21.60	ĵ ₽							<b>iericas</b> rth Am		<b>99.61</b>	100
Hardware	0.97 14.12	4.40 10.10	2							in Ame		99.61 0.00	100 0
Media	2.80	3.80	٩										
Telecommunication	2.73	3.20	G							eater E ted Kin	-	<b>0.24</b> 0.00	<b>0</b> . 0
Service	37.05	45.90	œ						1		velopir		0
Healthcare Services	10.40	12.20	*0								nerging		0
Consumer Services	9.42	9.10							Afr	•	0 0	0.20	0
Business Services	4.45	4.10	lii.						Gre	eater A	sia	0.15	0
Financial Services	12.76	20.50	\$						Jap			0.00	0
Manufacturing	36.37	32.50	Ъ							stralasi	а	0.00	0
Consumer Goods	5.94	9.20	A	_					Asi	a-Deve	loping	0.14	0
Industrial Materials	14.54	12.80	۵						Asi	a-Emei	rging	0.01	0
Energy	3.78	7.50	ð						No	t Classi	fied	0.00	0
Utilities	12.10	3.00	9										

# Performance

Not Classified

Trailing Returns	Returns % Th	nrough 12-31-2	2004		
	3Mo	1Yr	3Yr	5Yr	10Yr
Pre-Tax Portfolio Return	10.28	8.30	10.59	11.71	
Benchmark Return	9.23	10.90	3.63	-2.26	12.10

0.00

% 0

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15

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25

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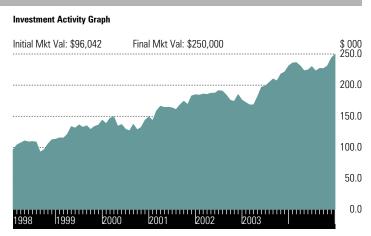
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45

0.00

# **Best/Worst Time Periods**

	3Months	Return%	1 Year	Return% 3 Years	Return%
Best	09-98/11-98	21.42	09-98/08-99	45.77 09-98/08-01	22.09
Worst	06-98/08-98	-14.95	03-02/02-03	-9.43 04-00/03-03	4.14



50

# Holdings

Top 5 holdings out of 6	Туре	Holding Value \$	% Assets
DIAMONDS Trust	MF	50,000.00	20.00
Appleton Compass Classic PLUS - NASDAQ 100	SA	50,000.00	20.00
Appleton Compass Classic - Mgd Inc	SA	50,000.00	20.00
Appleton Compass Classic PLUS - S&P 500	SA	37,500.00	15.00
iShares R2000 Value	MF	31,250.00	12.50

# Next 1 holdings out of 6 Appleton Compass Classic - Russ 2000 Gr

Туре Holding Value \$ % Assets SA 31,250.00 12.50



#### **Appleton Group Tax Mgd Growth** AG Benchmark: Standard & Poor's 500

**Fundamental Analysis** 

Data Updated Through: 12-31-2004

> Portfolio 20.27 3.09 2.15 11.17

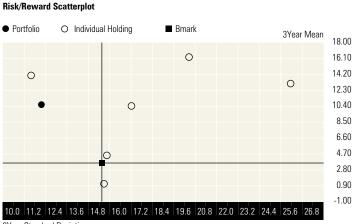
> > 2003 10.69 14.64 7.36 36.71

**Portfolio Value** \$250,000.00

Market Maturity			Geometric Avg Capitalization (\$Mil)	Valuation Multiples
% of Stocks	Portfolio	Bmark	Portfolio 13,149.87	Price/Earnings
Developed Markets	99.99	100.00	Benchmark 46,220.00	Price/Book
Emerging Markets	0.01	0.00		Price/Sales
Not Available	0.00	0.00		Price/Cash Flow
Type Weightings				Profitability Portfolio
% of US Stocks	Portfolio	Bmark		% of US Stocks 2002
High Yield	13.14	12.72		Net Margin
Distressed	3.14	1.17		ROE
Hard Asset	5.67	8.10		ROA —
Cyclical	15.08	12.45		Debt/Captal
Slow Growth	23.85	26.20		
Classic Growth	25.00	31.46		
Aggressive Growth	5.74	5.61		
Speculative Growth	7.93	2.13		
Not Available	0.45	0.16		

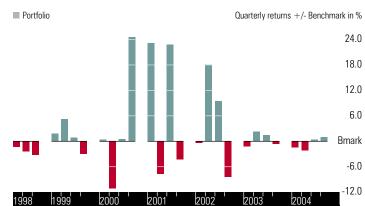
Bmark	Interest R	ate Risk		Portfolio					
23.70	Maturity	Maturity							
4.20									
3.00	Duration	(total port	folio)	4.20					
14.70	Avg Crea	dit Quality		BB					
Bmark	Credit Qua	•							
2003	% of Bonds								
11.96	Govt.	0.00	BB	35.00					
18.32	AAA	9.00	В	46.00					
9.28	AA	0.00	Below B	3.00					
30.89	А	0.00	NR/NA	0.00					
	BBB	7.00							
	Fund Stati	Fund Statistics							
	Potential	Potential Cap Gains Exposure							
	Avg Expe	0.21							

# **Risk Analysis**



**Performance History Graph** 

4.70



3Year Standard Deviation

3 Yr		5 Yr		10 Yr		
Portfolio	BMark	Portfolio	BMark	Portfolio	BMark	
12.17	15.56	15.99	16.14		17.56	А
10.59	3.63	11.71	-2.26		12.10	В
0.78	0.15	0.79	-0.40		0.67	R
	Portfolio 12.17 10.59		Portfolio         BMark         Portfolio           12.17         15.56         15.99           10.59         3.63         11.71	Portfolio         BMark         Portfolio         BMark           12.17         15.56         15.99         16.14           10.59         3.63         11.71         -2.26	Portfolio         BMark         Portfolio         BMark         Portfolio           12.17         15.56         15.99         16.14            10.59         3.63         11.71         -2.26	Portfolio         BMark         Portfolio         BMark         Portfolio         BMark           12.17         15.56         15.99         16.14         —         17.56           10.59         3.63         11.71         -2.26         —         12.10

MPT Statistics	<u>3 Yr</u> Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	8.02	10.52	
Beta	0.48	0.19	
R-squared	42	4	

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